

Resolution #21-0496
2021 Resolution Book, Page 206

**RESOLUTION APPROVING THE CONTINUED PURCHASE FROM VERIZON OF
AUTOMATED VEHICLE LOCATION SERVICES**

WHEREAS, in February 2018 City Council approved a contract with Verizon for the Networkfleet Automated Vehicle Location (AVL) global positioning system and cellular air services; and

WHEREAS, the Networkfleet services have been utilized to track the location and status of vehicles, realize fuel savings, increase security, and improve employee safety and productivity; and

WHEREAS, the Networkfleet services provide trend analysis reporting and tools to manage activities such as swapping devices between vehicles, registering new vehicles, removing vehicles from the fleet, and troubleshooting; and

WHEREAS, the Council approval in 2018 was for a one-year contract for the period of July 1, 2018 through June 30, 2019, with further approval to continue these services, on a month-to-month basis, for two additional years, subject to approved funding through the annual budget process; and

WHEREAS, as of July 2021 the City has 1,376 devices connected to the Verizon services, with a monthly unit cost through General Services Administration pricing of \$16.19; and

WHEREAS, Verizon will continue to honor these rates on a month-to-month basis; and

WHEREAS, continuation of these services is not available from resellers and must be purchased exclusively through Verizon, and per the City's purchasing policy, any sole-sourced request over \$30,000 requires approval by City Council; and

WHEREAS, approval is requested that the City continue to purchase these services on the month-to-month basis from Verizon for FY 21-22. The annual cost of the services, based upon 1,376 currently registered vehicles, will be \$267,329.28. Funding for these services was allocated in the approved FY 21-22 operating budget.

NOW, THEREFORE, BE IT RESOLVED by the Mayor and City Council of the City of Winston-Salem the continued purchase of Verizon Networkfleet services for the period of July 1, 2021 through June 30, 2022, at the cost of \$267,329.28.