



City of Winston-Salem City Council Council Agenda Item Summary

Title	Resolution Awarding Purchase Orders for Ford Interceptor Police Pursuit Vehicles
City Council Committee	Finance Committee
Staff Lead (Presenter)	Darren Redfield, Purchasing Manager
Department Head	Angus Thomas, Fleet Services Director
City Manager/ACM	Aaron King, ACM

Agenda Item Summary

Recommended Council Action	Resolution Approval
Suggested Motion Options	I move to approve this resolution awarding a purchase order for Ford Interceptor Police Pursuit Vehicles.
Strategic Focus Area	Livable Community
Strategic Plan Objective	LC1: Enhancing Residents' Sense of Safety and Reducing Crime
Anticipated Fiscal Impact	Fiscal Impact Anticipated: See Analysis in Summary

Summary of Information

The Patrol Division of the Police Department has budgeted to purchase eighty police pursuit vehicles (PPVs) to replace vehicles that meet or exceed fleet criteria for replacement. Fifty of these PPVs will have the 3.3L V-6 engine and thirty will be hybrids. The K9 Division of the Police Department has also budgeted to purchase three additional police pursuit vehicles to replace vehicles that meet or exceed fleet criteria for replacement. Two of these PPV's will have the 3.3L V-6 engine and one will be a hybrid. See Exhibit A for complete replacement information.

The North Carolina Department of Administration, an agency of the state of North Carolina located in Raleigh, NC received bids for fleet vehicles and on February 1, 2024, Deacon Jones Ford, formerly Performance Ford (Clinton, NC) was awarded competitive bid contract #02510A, and has offered a quotation for fifty 2026 Ford Interceptor gas powered PPVs and thirty 2026 Ford Interceptor hybrids meeting city specifications for patrol vehicles at a cost of \$42,756.35 each for a total cost of \$3,420,508.

Deacon Jones Ford has also offered a quotation for two 2026 Ford Interceptor gas powered PPVs and one 2026 Ford Interceptor hybrid meeting city specifications for K9 vehicles at a cost of \$42,380.35 each for a total cost of \$127,141.05.

It is recommended that a purchase order be awarded to Deacon Jones Ford for fifty-two 2026 gas powered Ford Interceptor PPVs and thirty-one 2026 hybrid Ford Interceptor PPV's in the total amount of \$ 3,547,649.05.

This recommendation is in accordance with N.C.G.S 143-129(e)(9): "The [bidding] requirements of this article do not apply to ... Purchases from contracts established by the State or any agency of the State, if the contractor is willing to extend the same or more favorable prices, terms, or conditions as established in the State contract".

Analysis of Fiscal Impact

The FY 2025-26 capital equipment budget includes sufficient funds for this purchase, which will be financed as a cash purchase.

M/WBE comment: Exhibit B includes workforce demographics for the supplier.

Attachments

- RES – Ford Interceptor Police Pursuit Vehicles
- Exhibit A – Replacement Information
- Exhibit B - Workforce Demographics

Committee Action	Approval 10/14/2025
For: Unanimous (3 votes)	Against:
Remarks: MPT Adams - absent	