

City Council – Action Request Form

Date: November 8, 2021

To: Mayor, Mayor Pro Tempore, and Members of the City Council

From: Patrice Toney, Assistant City Manager
Trey Mayo, Fire Chief
Jerry Bates, Purchasing Director

Council Action Requested:

Resolution Awarding Purchase Order for Motorola Radios

Strategic Focus Area: Safe and Secure Community
Strategic Objective: Improve Public Safety Service Quality
Strategic Plan Action Item: No
Key Work Item: No



Summary of Information:

The City of Winston-Salem Fire Department has a need to purchase 5 Motorola mobile radios and 34 portable radios to replace outdated radio equipment for firefighters. Current radios do not meet the P-25 wireless communication interoperability standard and are not capable of reliably transmitting from buildings comprised mostly of concrete and steel. The new radios would add safety to firefighting operations by providing a radio for each individual on the truck and would reduce the chance of a firefighter being separated from their team during firefighting operations.

The State of North Carolina awarded contract 725G to Motorola Solutions, Inc., with a business location in Winston-Salem, for Motorola radios. Motorola offered Quote #'s QU1563307, QU1563396, QU1563351, QU1563423, and QU1566724 for the 5 Motorola mobile radios, 34 portable radios, and additional required component parts and warranties for the total cost of \$330,111.77. It is recommended that a purchase order for 5 Motorola mobile radios, 34 portable radios, and additional required component parts and warranties per the various quote #'s listed be awarded to Motorola Solutions, Inc., in the amount of \$330,111.77 under and in accordance with the North Carolina State contract.

This recommendation is in accordance with N.C.G.S 143-129(e)(9): "The [bidding] requirements of this article do not apply to purchases from contracts established by the State or any agency of the State, if the contractor is willing to extend to a political subdivision of the State the same or more favorable prices, terms, or conditions as established in the State contract."

Committee Action:

Committee	<u>Finance 11/8/2021</u>	Action	<u>Approval</u>
For	<u>Unanimous</u>	Against	<u></u>

Remarks:

This purchase will be financed through the North Carolina Municipal Leasing Corporation.

M/WBE comment: Motorola Solutions, Inc., with a business location in Winston-Salem, was awarded the State of North Carolina contract for these radios. There are no known area minority or woman-owned companies that sell these radios.

Workforce Demographics: See Exhibit A