

## City Council – Action Request Form

**Date:** June 11, 2024

**To:** Mayor, Mayor Pro Tempore and Members of the City Council

**From:** Aaron King, Assistant City Manager  
 Keith Finch, Director of Vegetation Management  
 Darren Redfield, Purchasing Director

**Council Action Requested:**  
 Resolution Awarding Purchase Order for Mowing Tractors

**Strategic Focus Area:** Service Excellence

**Strategic Objective:** Ensure Service Delivery Efficiency and Effectiveness

**Strategic Plan Action Item:** No

**Key Work Item:** No



**Summary of Information:**

The Grounds Division of the Vegetation Management Department budgeted to replace five mowing tractors that have exceeded Fleet Services criteria for replacement. These mowers are used to maintain parks and other city property during the mowing season. See Exhibit A for complete replacement information.

On April 30, 2021, Sourcewell, a cooperative purchasing group located in Staples, Minnesota, awarded contracts for grounds maintenance equipment and Deere & Company (Cary, NC) was awarded competitive bid contract #031121-DAC per bid specifications. Deere & Company equipment in North Carolina is distributed by James River Equipment (Asheboro, NC), who has offered a quotation for five John Deere 6105 cab tractors with flail mowing attachments, standard options selected by the city and extended warranty, at a discount of 24%, for \$121,224.54 each for a total price of \$606,122.70.

It is recommended that a purchase order be awarded to James River Equipment, per Sourcewell contract #031121-DAC, for five John Deere 6105 cab tractors with flail mowing attachments, standard options selected by the City and extended warranty, at a discount of 24%, for \$121,224.54 each and a total price of \$606,122.70.

**Committee Action:**

<b>Committee</b>	FC 06/11/2024	<b>Action</b>	Approval
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<b>For</b>	Unanimous	<b>Against</b>	
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**Remarks:**

This recommendation is in accordance with N.C.G.S. 143-129(e)(3) which authorizes “purchases made through a competitive bidding group purchasing program, which is a formally organized program that offers competitively obtained purchasing products and services at discount prices to two or more public agencies.”

The City’s FY 2023-24 capital equipment budget includes sufficient funds for this purchase, which will be financed through the City’s internal leasing program.

M/WBE Comment: James River Equipment is not a M/WBE business. See Exhibit A for their Workforce Demographics.

### Vehicle Replacement Information

Vehicle#	8536	8541	8543	8545	8554
Year	2004	2007	2007	2007	2006
Make	John Deere	John Deere	John Deere	John Deere	John Deere
Model	6415	6215	6215	6215	5225
Hours	1,259	3,154	7,096	7,521	8,979
Acquired Cost	\$69,304.77	\$59,358.07	\$57,680.53	\$65,657.99	\$43,906.92
Repairs Over Life of Vehicle	\$50,044.58	\$131,242.15	\$140,240.31	\$128,041.00	\$130,294.17

Project/Bid Description: Mowing Tractors  
 Bidder's Company Name: James River Equipment  
 City/State: Asheboro, NC

#### WORKFORCE DEMOGRAPHICS

	Gender		Race/Ethnic Identification					Total	
	Male	Female	White	African- America		Hispanic	Asian		Native- American
				n	%				
Total	60	4	61	0	3	0	0	64	
	93.8%	6.3%	95.3%	0.0%	4.7%	0.0%	0.0%		

The above demographic data is provided to reflect generally the company's efforts to achieve diversity in the workplace in compliance with the applicable equal employment opportunity laws; however, this information is not dispositive of such and may not be used as the basis for awarding or rejecting a bid contract.