

Exhibit A

Businesses directly notified of bid opportunity

| Business Name | City/State | M/WBE |
|-------------------------------------|------------------------|-------|
| Best, Best & Keiger LLP | Washington, DC | NA |
| Briggs Strategic Advocacy | Washington, DC | NA |
| Capital Edge Strategies, LLC | Washington, DC | NA |
| Carpi & Clay, Inc. | Washington, DC | NA |
| Carmen Group, Inc. | Washington, DC | NA |
| Edgepoint Ltd | Charlotte, NC | NA |
| Fisher Strategies, LLC | Washington, DC | NA |
| Holland & Knight LLP | Washington, DC | NA |
| KTS Strategies, LLC | Winston-Salem, NC | NA |
| McGuireWoods Consulting, LLC | Raleigh, NC | NA |
| Pillsbury Winthrop Shaw Pittman LLP | Washington, DC | NA |
| Shannon Bradford | Charlotte, NC | NA |
| Strategies Consulting, LLC | Clemmons, NC 27012 | NA |
| TCH Group, LLC | Washington, DC 20005 | NA |
| The Ferguson Group, LLC | Washington, D.C. 20036 | NA |
| The Hanes Group Government Affairs | Winston-Salem, NC | NA |
| Van Scoyoc Associates Inc. | Washington, DC 20001 | NA |

WORKFORCE DEMOGRAPHICS

Project/Bid Description: State Legislative and Lobbying Consulting Services
 Bidder's Company Name: McGuire Woods Consulting LLC
 City/State: Raleigh, North Carolina

| | Gender | | Race/Ethnic Identification | | | | | Total |
|------------|--------|--------|----------------------------|------------------|----------|-------|-----------------|--------|
| | Male | Female | White | African-American | Hispanic | Asian | Native-American | |
| | 8 | 5 | 12 | 1 | 0 | 0 | 0 | 13 |
| % of Total | 61.5% | 38.5% | 92.3% | 7.7% | 0.0% | 0.0% | 0.0% | 100.0% |

The above demographic data is provided to reflect generally the company's efforts to achieve diversity in the workplace in compliance with the applicable equal employment opportunity laws; however, this information is not dispositive of such and may not be used as the basis for awarding or rejecting a bid contract.