

Exhibit A

Businesses Notified of Bid Opportunity

Business Name	City/State	M/WBE
Cargill Incorporated	North Olmsted, OH	
Compass Minerals International, Inc.	Overland Park, KS	
Morton Salt, Inc.	Chicago, ILL	
The Detroit Salt Company, LLC	Detroit, MI	

WORKFORCE DEMOGRAPHICS

Project/Bid Description:	Contract for Road Salt
Bidder's Company Name:	The Detroit Salt Company, LLC
City/State:	Detroit, MI

	<u>Gender</u>		<u>Race/Ethnic Identification</u>					<u>Total</u>
	<u>Male</u>	<u>Female</u>	<u>White</u>	<u>African-American</u>	<u>Hispanic</u>	<u>Asian</u>	<u>Native-American</u>	
	<u>79</u>	<u>11</u>	<u>63</u>	<u>15</u>	<u>5</u>	<u>7</u>	<u>0</u>	<u>90</u>
% of Total	88.0%	12.0%	70.0%	17.0%	6.0%	7.0%	0.0%	100.0%

The above demographic data is provided to reflect generally the company's efforts to achieve diversity in the workplace in compliance with the applicable equal employment opportunity laws; however, this information is not dispositive of such and may not be used as the basis for awarding or rejecting a bid contract.