

EXHIBIT B

Experience / Years in Business		Ability to meet all requirements outlined in the RFP		Price / Total for Services		Methodology / Proposed Plan of Action		Distance from City of Winston-Salem		MWBE Scoring	
Response	Points	Response	Points	Response	Points	Response	Points		Points	10% goal met or good faith effort made?	Points
10 or more	5	Meets 100% of RFP requirements	5	Least cost compared to all other proposers	5	Ability to deliver plan 100% as outlined	5	Located in Winston-Salem	5	Y	5
6 to 9 years	4	Meets 80% to 99% RFP requirements	4	2nd least cost	4	Ability to deliver 80% to 99% of the plan as outlined	4	Located in North Carolina	3	N	0
1 to 5 years	3	Meets 79% to 50% of RFP requirements	3	3rd least cost	3	Ability to deliver 79% to 60% of the plan as outlined	3	Located out of state	1		
Less than 1 year	1	Unresponsive or incomplete	0	4th least cost	2	Ability to deliver 59% to 50% of the plan as outlined	2				
				5th least cost	1	Ability to deliver 49% or less of the plan as outlined	1				
				6th least cost	0	Unable to deliver plan as outlined	0				

Firm Name:	Key Services, Inc.			Alphanumeric Systems, Inc.			TDARX, INC			Talon of NC, LLC		
MWBE Commitment	20.00	5.00	100.00	20.00	5.00	100.00	20.00	0.00	0.00	20.00	0.00	0.00
Distance from City of Winston-Salem	20.00	5.00	100.00	20.00	3.00	60.00	20.00	5.00	100.00	20.00	5.00	100.00
Ability to meet all requirements outline in the RFP	20.00	5.00	100.00	20.00	3.75	75.00	20.00	5.00	100.00	20.00	4.75	95.00
Experience/Years in Business	20.00	5.00	100.00	20.00	5.00	100.00	20.00	5.00	100.00	20.00	4.25	85.00
Methodology / Proposed Plan of Action	10.00	3.50	35.00	10.00	3.50	35.00	10.00	5.00	50.00	10.00	3.75	37.50
Price / Total cost for Services	10.00	0.00	0.00	10.00	2.00	20.00	10.00	4.00	40.00	10.00	0.00	0.00
Final Score - Max 500	435.00			390.00			390.00			317.50		

Firm Name:	Compu Com Systems Inc.			Lenovo Group Ltd			Kailo Healthcare Technologies		
MWBE Commitment	20.00	0.00	0.00	20.00	0.00	0.00	20.00	0.00	0.00
Distance from City of Winston-Salem	20.00	0.00	0.00	20.00	3.00	60.00	20.00	0.00	0.00
Ability to meet all requirements outline in the RFP	20.00	5.00	100.00	20.00	3.00	60.00	20.00	3.50	70.00
Experience/Years in Business	20.00	5.00	100.00	20.00	5.00	100.00	20.00	5.00	100.00
Methodology / Proposed Plan of Action	10.00	5.00	50.00	10.00	4.00	40.00	10.00	3.25	32.50
Price / Total cost for Services	10.00	5.00	50.00	10.00	3.00	30.00	10.00	1.00	10.00
Final Score - Max 500	300.00			290.00			212.50		

Firm	Score	Rank
Key Services, Inc.	435.00	1
Alphanumeric Systems, Inc.	390.00	2
TDARX, INC	390.00	2
Talon of NC, LLC	317.50	4
Compu Com Systems Inc.	300.00	5
Lenovo Group Ltd	290.00	6
Kailo Healthcare Technologies	212.50	7