

Project - Insurance Broker Services

Business Name: Surry Insurance			
Evaluation Criteria	Weight	Grade	Total
M/WBE Commitment	20.00	5.00	100.00
Business Location	20.00	5.00	100.00
Price	20.00	5.00	100.00
Qualifications and Experience	20.00	5.00	100.00
Understanding of Project	20.00	5.00	100.00
Final Score			500.00

Max Score = 500

Business Name: McGriff Insurance Services			
Evaluation Criteria	Weight	Grade	Total
M/WBE Commitment	20.00	0.00	0.00
Business Location	20.00	0.00	0.00
Price	20.00	2.00	40.00
Qualifications and Experience	20.00	5.00	100.00
Understanding of Project	20.00	5.00	100.00
Final Score			240.00

Max Score = 500

Note: McGriff Insurance Services is a Winston-Salem business but did not submit documentation required for points in that criterion.

MWBE Commitment	
Percent goal met or good faith effort made?	Points
Certified M/WBE Compliance-Primary Vendor (1) Submitted their M/WBE	5
Not Qualified Vendors proposal indicated that they do not qualify for the M/WBE certification nor do they comply with the M/WBE subcontract participation requirement.	0
Business Location	
Location	Points
Within Forsyth County	5
Within North Carolina	3
Outside of North Carolina	0
Price	
Total Cost	Points
Lowest cost compared to other proposals	5
Less than 5% above lowest proposal	4
5% - 20% above lowest proposal	3
21% - 35% above lowest proposal	2
Greater than 35% above lowest proposal	0
Qualifications and Experience	
Level	Points
Provided 5 or more verifiable references	5
Provided 4 verifiable references.	4
Provided at least 3 verifiable references.	3
Provided less than 3 verifiable references.	0

Understanding of Project	
Response	Points
Superior: Proposer fully addresses all aspects of the criterion, convincingly demonstrates that it will meet the project's performance requirements, and demonstrates no weaknesses	5
Above Average: Proposer fully addresses all aspects of the criterion, convincingly demonstrates a likelihood of meeting the project's requirements, and demonstrates only a few minor weaknesses	4
Average: Proposer addresses all aspects of the criterion and demonstrates the ability to meet the project's performance requirements. May contain significant weaknesses and/or a number of minor weaknesses.	3
Below Average: Proposer does not address all aspects of the criterion nor is evidence presented indicating the likelihood of successfully meeting the project's requirements. Significant weaknesses are demonstrated and clearly outweigh any strengths presented.	2
Poor: Proposer does not address all aspects of the criterion and the information presented indicates a strong likelihood of failure to meet the project's requirements	1