

**City Council – Action Request Form**

**Date:** August 21, 2017  
**To:** The City Manager  
**From:** Jerry Bates, Purchasing Director

**Council Action Requested:**

Adoption of Resolution Awarding Purchase Order for Fire Pumper Trucks.

**Summary of Information:**

Winston-Salem Fire Department has the need to purchase two fire pumper trucks. The new trucks will replace truck #26, a 2004 Spartan pumper with 125,000 miles and has amounted \$133,592.59 of repair and maintenance costs over its life and truck #1503, a 2003 Spartan pumper with 130,000 miles and has amounted \$155,523.88 of repair and maintenance costs over its life. On August 13, 2015, Houston-Galveston Alliance Cooperative (HGAC) received bids for fire service apparatus and The Sutphen Corporation, located in Dublin, Ohio, has been awarded competitive bid contract #FS12-15 product code DDC04 specifications for this equipment and offers the fire pumper trucks, including the performance bond, at a cost each of \$494,375.73.

The Sutphen Corporation bid also proposed a price discount if the City was willing to pay a 25% down payment which could reduce the total amount of each truck by \$3,115.59 or the total contract cost of each truck to \$491,260.14.

N.C.G.S. 143-129(e)(3) authorizes “purchases made through a competitive bidding group purchasing program, which is a formally organized program that offers competitively obtained purchasing products and services at discount prices to two or more public agencies.”

It is recommended that a purchase order be awarded to The Sutphen Corporation for the purchase of two fire pumper trucks per bid contract #FS12-15 product code DDC04 specifications including the performance bond and a 25% down payment for the total award amount of \$982,520.27. This recommendation is in accordance with N.C.G.S. 143-129(e)(3).

The City’s FY 2017-18 capital equipment budget includes \$996,840 for this purchase which will be financed through the North Carolina Municipal Leasing Corporation. Funding for the lease payments is available in the General Fund FY 2017-18 budget.

**Committee Action:**

<b>Committee</b>	<u>Finance 8/14/17</u>	<b>Action</b>	<u>Approval</u>
<b>For</b>	<u>Unanimous</u>	<b>Against</b>	<u></u>

**Remarks:**

M/WBE comment: There are no known area minority or woman-owned companies that sell this equipment.

Workforce Demographics: See Exhibit A