

## Tree Removal at Winston Lake Golf Course REBID

| Business Name: <b>WC Brown Construction</b> |        |                 |               |
|---|--------|-----------------|---------------|
| Evaluation Criteria                         | Weight | Grade           | Total         |
| MWBE Commitment                             | 20.00  | 0.00            | 0             |
| Price/Value                                 | 35.00  | 5.00            | 175           |
| Project Understanding & Approach            | 20.00  | 0.75            | 15            |
| Project Timeline & Manpower                 | 15.00  | 0.75            | 11.25         |
| Years Performing Similar Work               | 10.00  | 0.75            | 7.5           |
| <b>Final Score</b>                          |        |                 | <b>208.75</b> |
| 100.00                                      |        | Max Score = 500 |               |

| Business Name: <b>HNA</b>        |        |                 |               |
|----------------------------------|--------|-----------------|---------------|
| Evaluation Criteria              | Weight | Grade           | Total         |
| MWBE Commitment                  | 20.00  | 0.00            | 0             |
| Price/Value                      | 35.00  | 0.00            | 0             |
| Project Understanding & Approach | 20.00  | 4.75            | 95            |
| Project Timeline & Manpower      | 15.00  | 4.75            | 71.25         |
| Years Performing Similar Work    | 10.00  | 4.00            | 40            |
| <b>Final Score</b>               |        |                 | <b>206.25</b> |
| 100.00                           |        | Max Score = 500 |               |

| Business Name: <b>Utility Tree</b> |        |                 |               |
|------------------------------------|--------|-----------------|---------------|
| Evaluation Criteria                | Weight | Grade           | Total         |
| MWBE Commitment                    | 20.00  | 0.00            | 0             |
| Price/Value                        | 35.00  | 3.50            | 122.5         |
| Project Understanding & Approach   | 20.00  | 0.75            | 15            |
| Project Timeline & Manpower        | 15.00  | 0.75            | 11.25         |
| Years Performing Similar Work      | 10.00  | 1.50            | 15            |
| <b>Final Score</b>                 |        |                 | <b>163.75</b> |
| 100.00                             |        | Max Score = 500 |               |

| Business Name: <b>AI Forestry</b> |        |                 |               |
|-----------------------------------|--------|-----------------|---------------|
| Evaluation Criteria               | Weight | Grade           | Total         |
| MWBE Commitment                   | 20.00  | 5.00            | 100           |
| Price/Value                       | 35.00  | 0.00            | 0             |
| Project Understanding & Approach  | 20.00  | 1.00            | 20            |
| Project Timeline & Manpower       | 15.00  | 0.75            | 11.25         |
| Years Performing Similar Work     | 10.00  | 0.75            | 7.5           |
| <b>Final Score</b>                |        |                 | <b>138.75</b> |
| 100.00                            |        | Max Score = 500 |               |

| Business Name: <b>Country Boy</b> |        |                 |              |
|-----------------------------------|--------|-----------------|--------------|
| Evaluation Criteria               | Weight | Grade           | Total        |
| MWBE Commitment                   | 20.00  | 0.00            | 0            |
| Price/Value                       | 35.00  | 0.00            | 0            |
| Project Understanding & Approach  | 20.00  | 0.75            | 15           |
| Project Timeline & Manpower       | 15.00  | 0.75            | 11.25        |
| Years Performing Similar Work     | 10.00  | 0.75            | 7.5          |
| <b>Final Score</b>                |        |                 | <b>33.75</b> |
| 100.00                            |        | Max Score = 500 |              |

| MWBE Commitment  |        |
|--|--------|
| Percent goal met or good faith effort made?  | Points |
| <b>Certified MWBE Compliance-Primary Vendor</b><br>(1) Submitted their M/WBE certificate in their proposal; OR<br>(2) Will award required portion of the project to a named M/WBE certified subcontractor; OR (3) Has certified they made a good faith effort to comply but were unable to locate a qualified M/WBE subcontractor. | 5      |
| <b>Not Qualified.</b> Vendors proposal indicated that they did not qualify for the M/WBE certification nor do they comply with the M/WBE subcontract participation requirement.  | 0      |

| Price/Value                             |        |
|---|--------|
| Rating                                  | Points |
| Lowest cost compared to other proposals | 5      |
| Less than 5% above lowest proposal      | 4      |
| 5% - 20% above lowest proposal          | 3      |
| 21% - 35% above lowest proposal         | 2      |
| Greater than 35% above lowest proposal  | 0      |

| Project Understanding & Approach   |        |
|--|--------|
| Response   | Points |
| Superior: Proposer fully addresses all aspects of the criterion, convincingly demonstrates that it will meet the project needs (e.g. strategy is detailed & laid out in clear steps; staffing commitment is clearly spelled out showing dedication to our project) | 5      |
| Above Average: Proposer fully addresses all aspects of the criterion, convincingly demonstrates a likelihood of meeting the project needs (e.g. strategy is well outlined; staffing commitment is clearly spelled out)   | 4      |
| Average: Proposer addresses all aspects of the criterion and demonstrates the ability to meet our specific project needs   | 3      |
| Below Average: Proposer does not address all aspects of the criterion nor is evidence presented indicating the likelihood of success (e.g. strategy is uncertain or generic)   | 1      |
| Poor: Proposer does not address all aspects of the criterion and the information presented indicates a likelihood of failure   | 0      |

| Project Timeline & Manpower  |        |
|--|--------|
| Response   | Points |
| firm intends to complete construction project with 4-6 months of Notice to Proceed and is dedicating 5 or more team members to project thru construction phase; completion of design by late April | 5      |
| firm intends to complete construction project within 4-6 months of Notice to Proceed and is dedicating 4 or more team members to project thru construction phase; completion of design by mid-May  | 4      |
| firm intends to complete construction project within 4-6 months of Notice to Proceed and is dedicating 3 or more team members to project thru construction phase; completion of design by late-May | 3      |
| Proposed project timeline is uncertain; Proposal does not demonstrate that the firm is not committed to the timeline in the RFP or objects to approach outlined in the RFP                         | 1      |
| Proposed timeline goes beyond Spring and/or firm disagrees strongly with the approach outlined in the RFP  | 0      |

| Years Performing Similar Work   |        |
|---|--------|
| Response  | Points |
| firm have 12+ years experience with similar projects; at least 4 projects identical or nearly so to ours in scope | 5      |
| firm have 10 to 12 years experience with similar projects; at least 3 strongly similar projects to ours in scope  | 4      |
| At least 3 similar type landscape removal projects;   | 3      |
| 1-2 similar projects; no experience for a similar project, but has such in another similar project type           | 1      |
| no similar projects   | 0      |