

Winston-Salem City Council
APPROVED
June 3, 2024

Resolution #24-0255
2024 Resolution Book, Page 107

**RESOLUTION AWARDING CONTRACT FOR
CROWD MANAGEMENT SERVICES AT PUBLIC ASSEMBLY FACILITIES**

WHEREAS, City/County Purchasing issued a Request for Proposal (RFP) on behalf of the Public Assembly Facilities Department to provide crowd management services at various city facilities, and two proposals were received on April 16, 2024; and

WHEREAS, terms of the RFP specified detailed evaluation criteria and an evaluation panel of staff members reviewed the proposals and recommend award of a contract to Show Pros Entertainment Services (Charlotte, NC); and

WHEREAS, terms of the bid reserve the right for the City to extend this contract for four additional 12-month periods, if both parties agree and funds are made available for that purpose; and

WHEREAS, it is recommended that a contract for crowd management services, per the unit prices offered in the proposal, be awarded to Show Pros Entertainment Services.

NOW, THEREFORE, BE IT RESOLVED by the Mayor and City Council of the City of Winston-Salem, upon approval of the Finance Committee, that the contract for crowd management services at Public Assembly Facilities is hereby awarded to Show Pros Entertainment Services in the estimated amount of \$300,000, and that terms of the contract reserve the right for the City to extend this contract for four additional twelve-month periods, if both parties agree and funds are made available for that purpose, for a potential total estimated contract value of \$1,500,000.

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BE IT FURTHER RESOLVED that

the City

Manager and City Clerk are authorized to execute the contract on behalf of the City, with contract to be approved by the City Attorney.

BE IT FURTHER RESOLVED that the award of this contract constitutes a preliminary determination as to the qualification of the bidder. The City is not legally bound to perform the contract until duly executed by the City.

BE IT FURTHER RESOLVED that Show Pros Entertainment Services commits to subcontract 10% of the work to a HUB-certified minority-owned business.

BE IT FURTHER RESOLVED that funding is available in the FY 2024-25 budget to cover the costs of these services for the initial term, with contract extensions subject to future appropriations.