

City Council – Action Request Form

Date: October 10, 2022

To: Mayor, Mayor Pro Tempore, and Members of the City Council

From: Aaron King, Assistant City Manager
 Toneq McCullough, Transportation Director
 Donna Woodson, General Manager WSTA
 Shantell McClam, Purchasing Director

Council Action Requested:

Resolution Awarding Purchase Order for Work Uniforms for Employees of the W-S Service Division of Transdev North America, Inc.

Strategic Focus Area: Service Excellence

Strategic Objective: Ensure Service, Efficiency and Effectiveness

Strategic Plan Action Item: No

Key Work Item: No



Summary of Information:

The Winston-Salem Transit Authority (WSTA) is required to provide work uniforms for safety-sensitive employees in accordance with the Collective Bargaining Agreement between Transport Workers Union Local #248 and the W-S Services Division of Transdev North America, Inc.

The purchasing department, on behalf of WSTA advertised for bid the work uniform services. Bid were received July 6, 2022, for the purchase of work uniforms per bid specifications as follows:

Bienali Promotions, LLC	Highland Park, ILL	\$ 77,743.70
Read's Uniforms, LLC	Asheville, NC	144,905.00
American Uniform Sales, Inc.	Fayetteville, NC	186,027.50
Harrisons Workwear	Winston-Salem, NC	216,816.15

The terms of the bid document specifications stated the successful bidder would be required to come to Winston-Salem quarterly to a designated location and facilitate a mass fitting for the Transdev employees. The representative from Bienali, the low bidder, expressed concerns in their ability to fulfill this requirement.

Committee Action:

Committee	Finance 10/10/22	Action	Approval
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For	Unanimous	Against	
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Remarks:

Based upon Bienali's inability to fulfill the quarterly fitting requirement and evaluation panel's assessment, it is recommended that a contract for work uniforms be awarded to Read's Uniform, LLC., the lowest, responsive, responsible bidder meeting the required specifications, in the amount of \$144,905 annually. Terms of the bid allow for the contract to be extended a total of three (3) additional years, making the total potential value of the contract \$579,620.

Funds have been previously appropriated and available to cover the cost of this contract in the following accounts: 533.5333.5261 and 532.5323.5261

DBE comment: DBE Vendors were solicited through the RFP process.

M/WBE comment: There are no known area minority or woman-owned companies that sell uniforms. See exhibit A for the Read's Uniforms, LLC, workforce demographics