

### Project - Dental Administrative Services

Firm Name: Cigna			
Evaluation Criteria	Weight	Grade	Total
MWBE Commitment	20.00	5.00	100.00
Cost Effectiveness/Price Value	35.00	5.00	175.00
Qualifications / Experience	35.00	4.00	140.00
Quality of Proposal	10.00	3.86	38.57
<b>Final Score</b>			<b>454</b>
Max Score = 500			

Firm Name: Delta Dental			
Evaluation Criteria	Weight	Grade	Total
MWBE Commitment	20.00	0.00	0.00
Cost Effectiveness/Price Value	35.00	3.00	105.00
Qualifications / Experience	35.00	2.71	95.00
Quality of Proposal	10.00	3.43	34.29
<b>Final Score</b>			<b>234</b>
Max Score = 500			

Firm Name: MetLife			
Evaluation Criteria	Weight	Grade	Total
MWBE Commitment	20.00	0.00	0.00
Cost Effectiveness/Price Value	35.00	1.00	35.00
Qualifications / Experience	35.00	2.57	90.00
Quality of Proposal	10.00	2.43	24.29
<b>Final Score</b>			<b>149.29</b>
Max Score = 500			

Business Name: Aetna			
Evaluation Criteria	Weight	Grade	Total
MWBE Commitment	20.00	0.00	0.00
Cost Effectiveness/Price Value	35.00	4.00	140.00
Qualifications / Experience	35.00	2.71	95.00
Quality of Proposal	10.00	2.71	27.14
<b>Final Score</b>			<b>262</b>
Max Score = 500			

Firm Name: BCBS			
Evaluation Criteria	Weight	Grade	Total
MWBE Commitment	20.00	0.00	0.00
Cost Effectiveness/Price Value	35.00	2.00	70.00
Qualifications / Experience	35.00	3.14	110.00
Quality of Proposal	10.00	2.71	27.14
<b>Final Score</b>			<b>207.14</b>
Max Score = 500			

MWBE Commitment	
Percent goal met or good faith effort made?	Points
<b>Certified MWBE Compliance- Primary Vendor</b> (1) Submitted their M/WBE certificate in their proposal; OR (2) Will award required portion of the project to a named M/WBE certified subcontractor; OR (3) Has certified they made a good faith effort to comply but were unable to locate a M/WBE subcontractor.	5
<b>Not Qualified</b> Vendors proposal indicated that they do not qualify for the M/WBE certification nor do they comply with the M/WBE subcontract participation requirement.	0

Cost Effectiveness/Price Value	
Response	Points
Least cost compared to all other proposers	5
2nd least cost	4
3rd least cost	3
4th least cost	2
5th least cost	1
6th least cost	0

Relevant Qualifications/Experiences	
Qualifications	Points
Superior: The firm's qualifications are superior, demonstrating their specialization in this field with at least 5 similar and verifiable projects in size and scope, and meeting all experience-based requirements.	5
Above average: The qualifications of the firm are solid, demonstrating their expertise with at least 4 similar and verifiable projects in size and scope, and meeting most experience-based requirements.	4
Average: The firm's qualifications are solid, demonstrating their specialization in this field with at least 3 similar and varied projects in size and scope, and meeting experience-based requirements.	3
Below Average: The firm's qualifications indicate that they have some experience in the field and/or less than 2 projects that are similar in nature & size and satisfy fewer experience-based requirements.	2
Poor: The firm did not provide sufficient evidence of their qualifications for our project, including less than 1 verifiable project of similar nature and size, and they do not meet the required experience.	1

Quality of Proposal	
Quality of Proposal	Points
Exceeds Expectations	5
Above Average	3
Met Minimum RFP Requirements	1
Unresponsive or incomplete	0

## Project - Medical Services

Firm Name: Cigna			
Evaluation Criteria	Weight	Grade	Total
MWBE Commitment	20.00	5.00	100.00
Cost Effectiveness/Price Value	35.00	5.00	175.00
Qualifications / Experience	35.00	4.29	150.00
Quality of Proposal	10.00	3.71	37.14
<b>Final Score</b>			<b>462.14</b>
Max Score = 500			

  

Firm Name: BCBS			
Evaluation Criteria	Weight	Grade	Total
MWBE Commitment	20.00	0.00	0.00
Cost Effectiveness/Price Value	35.00	4.00	140.00
Qualifications / Experience	35.00	3.43	120.00
Quality of Proposal	10.00	2.57	25.71
<b>Final Score</b>			<b>285.71</b>
Max Score = 500			

  

Business Name: Aetna			
Evaluation Criteria	Weight	Grade	Total
MWBE Commitment	20.00	0.00	0.00
Cost Effectiveness/Price Value	35.00	3.00	105.00
Qualifications / Experience	35.00	2.86	100.00
Quality of Proposal	10.00	2.14	21.43
<b>Final Score</b>			<b>226.43</b>
Max Score = 500			

MWBE Commitment		Cost Effectiveness/Price Value		Relevant Qualifications/Experiences		Quality of Proposal	
Percent goal met or good faith effort made?	Points	Response	Points	Qualifications	Points	Quality of Proposal	Points
Certified MWBE Compliance-Primary Vendor	5	Least cost compared to all other proposers	5	Superior: The firm's qualifications are superior, demonstrating their specialization in this field with at least 5 similar and verifiable projects in size and scope, and meeting all experience-based requirements.	5	Exceeds Expectations	5
Not Qualified	0	2nd least cost	4	Above average: The qualifications of the firm are solid, demonstrating their expertise with at least 4 similar and verifiable projects in size and scope, and meeting most experience-based requirements.	4	Above Average	3
		3rd least cost	3	Average: The firm's qualifications are solid, demonstrating their specialization in this field with at least 3 similar and varied projects in size and scope, and meeting experience-based requirements.	3	Met Minimum RFP Requirements	1
		4th least cost	2	Below Average: The firm's qualifications indicate that they have some experience in the field and/or less than 2 projects that are similar in nature & size and satisfy fewer experience-based requirements	2	Unresponsive or incomplete	0
		5th least cost	1	Poor: The firm did not provide sufficient evidence of their qualifications for our project, including less than 1 verifiable project of similar nature and size, and they do not meet the required experience.	1		
		6th least cost	0				