

Resolution No. 19-0157
Resolution Book 1 Volume 1

**RESOLUTION AWARDING CONTRACTS FOR CLEANING SERVICES AT
BOWMAN GRAY STADIUM, THE WINSTON-SALEM FAIRGROUNDS, AND THE
DIXIE CLASSIC FAIR**

WHEREAS, after due advertisement, proposals were received and opened by the City/County Purchasing Division at 12:00 noon, Friday, February 8, 2019, for cleaning services at Bowman Gray Stadium, the Winston-Salem Fairgrounds, and the Dixie Classic Fair; and

WHEREAS, proposals were submitted by GrimeGuru Janitorial Services, LLC; Affordable Cleaning Services; Dawn Til Dusk Cleaning Services, LLC; Office Pride Commercial Cleaning Services; and Douthit Group; and

WHEREAS, terms of the Request for Proposal (RFP) bid document specified detailed criteria upon which each proposal received would be rated and an evaluation panel of City staff reviewed the proposals received to select the one most qualified to meet the requirements of the RFP; and

WHEREAS, based upon GrimeGuru Janitorial Services, LLC's proven results in meeting the needs at Bowman Gray Stadium and selection as the best overall proposal, the evaluation panel recommended that the contract for cleanup services at Bowman Gray Stadium be awarded to GrimeGuru Janitorial Services, LLC for the initial contract term of one year from the date of a fully executed contract in the estimated amount of \$133,000 with the opportunity to extend the contract for as many as four additional twelve month periods for a total of five years giving the contract a potential estimated total value of \$665,000 provided that both parties are in agreement and funds are made available for this purpose; and

WHEREAS, based upon Affordable Cleaning Services' proven results in meeting the needs at the Winston-Salem Fairgrounds and Dixie Classic Fair and selection as the best overall proposal, the evaluation panel recommended that the contract for cleanup at these locations be awarded to Affordable Cleaning Services for the initial contract term of one year from the date of a fully executed contract in the estimated amount of \$72,000 with the opportunity to extend the contract for as many as four additional twelve month periods for a total of five years giving the contract a potential estimated total value of \$360,000 provided that both parties are in agreement and funds are made available for this purpose; and

WHEREAS, it is the recommendation of the Finance Committee that a contract for cleanup services at Bowman Gray Stadium be awarded to GrimeGuru Janitorial Services, LLC for the initial contract term of one year from the date of a fully executed contract in the estimated amount of \$133,000 with the opportunity to extend the contract for as many as four additional twelve month periods for a total of five years giving the contract a potential estimated total value of \$665,000 provided that both parties are in agreement and funds are made available for this purpose and the contract for cleanup services at the Winston-Salem Fairgrounds and Dixie Classic Fair be awarded to Affordable Cleaning Services for the initial contract term of one year from the date of a fully executed contract in the estimated amount of \$72,000 with the opportunity to extend the contract for as many as four additional twelve month periods for a total of five years giving the contract a potential estimated total value of \$360,000 provided that both parties are in agreement and funds are made available for this purpose and that all other bids be rejected.

NOW, THEREFORE, BE IT RESOLVED by the Mayor and City Council of the City of Winston-Salem, that a contract for cleanup services at Bowman Gray Stadium be awarded to

GrimeGuru Janitorial Services, LLC for the initial contract term of one year from the date of a fully executed contract in the estimated amount of \$133,000 with the opportunity to extend the contract for as many as four additional twelve month periods for a total of five years giving the contract a potential estimated total value of \$665,000 provided that both parties are in agreement and funds are made available for this purpose and the contract for cleanup services at the Winston-Salem Fairgrounds and Dixie Classic Fair be awarded to Affordable Cleaning Services for the initial contract term of one year from the date of a fully executed contract in the estimated amount of \$72,000 with the opportunity to extend the contract for as many as four additional twelve month periods for a total of five years giving the contract a potential estimated total value of \$360,000 provided that both parties are in agreement and funds are made available for this purpose, and that the City Manager and City Secretary are hereby authorized to execute the contracts on behalf of the City with contract forms to be approved by the City Attorney.

BE IT FURTHER RESOLVED that the award of this contract constitutes a preliminary determination as to the qualification of the bidder. The City is not legally bound to perform the contract until the contract is duly executed by the City.

BE IT FURTHER RESOLVED that the City's FY 2018-19 operations budget includes sufficient funds to cover these contracts through June 30, 2019, and that the budget request for FY 2019-20 will include an amount sufficient to cover these costs through the remainder of the initial term with any future contract extensions subject to City Council budget appropriations.