



Proposal #

Est. 11497

**Winston Salem PD - Sales Quote - RFP Bid - 12/3/21
- Final Bid**

Winston-Salem Police Department

Vivian H. Burke Public Safety Center 725 North Cherry

Prepared for:

Jerry Bates

Prepared by:

Gip Sisson

Issued Date:

12/03/2021



Prepared for:
Winston-Salem Police Department
Vivian H. Burke Public Safety Center
725 North Cherry Street
Winston-Salem, NC 27101

Prepared by: Constant Technologies Inc

ShipTo

Vivian H. Burke Public Safety Center
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Winston-Salem, NC 27101

Proposed Solution

Professional Services includes Project Management, Engineering and Construction Drawings, Offsite Rack Fabrication and Integration, Onsite Installation, Programming, Commissioning and User Training as well as travel for installation.



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Equipment [\$543,722.63]

Item ID	Description	Qty	Sell	Total
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**WINSTON - SALEM POLICE DEPARTMENT
 RTCC**

**DESIGN OPTION SK-1 RFP
 CONSOLES & FURNISHINGS**

OEM-CTI-ENDUR-CUSTOM	Endurance Series Beam LIFT Console, Single Position, Custom Width - 66"w x 34"d	12	\$3,341.72	\$40,100.65
OEM-CTI-ENDUR-TEHCAB-qty 10-19	Endurance Series PC Tech Cabinet w/ Adj Shelf	9	\$1,246.43	\$11,217.87
OEM-CTI-END-ENDUR-qty 5-9	End Panel, Endurance Console, 19" x 20" - Standard HPL	6	\$121.88	\$731.28

CONFERENCE ROOM

OEM-CTI-TAB-R48120	48"x 120" Conference Table, HPL Rectangle Top (PVC Edge) with Wire Management H-Base	1	\$2,193.13	\$2,193.13
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Cable grommets for through table cabling

OEM-CTI-CRE-BASE302430	Storage Credenza Base w/ HPL Doors, Adj Shelf, HPL Top and Cable Brush - 24" d x 30" w x 30" h	3	\$999.03	\$2,997.09
OEM-CTI-CRE-END PANEL	Storage Credenza End Panel, Standard HPL	2	\$136.01	\$272.02

OPTIONS & ACCESSORIES

OEM-CTI-PWR-1920A-10C10	Power Strip, Upper Wire Tray - 19"L, 20A, 10 Outlet, 10' Cord w/ Molded Plug	12	\$86.20	\$1,034.40
OEM-CTI-PWR-1920A-10C6	Power Strip, Tech Cabinets- 19"L, 20A, 10 Outlet, 6' Cord w/ Molded Plug	9	\$82.88	\$745.92
OEM-CTI-MON-7000	Articulating Arm - 24" Extension with Slatwall or Beam Bracket & Vesa Plate	24	\$272.70	\$6,544.80



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Quote does not include Office furniture

Video Displays and Extenders

6x3 CineMassive CineView video wall

Cinemassive Displays - for RFP	Winston Salem PD CineView Displays	1	\$117,879.50	\$117,879.50
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Conference Room Displays and Extenders

Pla-SL6551	SL6551	2	\$1,635.00	\$3,270.00
Pee-SF660	Security SmartMount® Universal Flat Mount For 39" to 80" TV's	2	\$199.00	\$398.00
Ext-60-1631-52	HDMI 4K/60 DTP2 Transmitter with Audio Embedding	2	\$750.00	\$1,500.00
Ext-60-1631-53	HDMI 4K/60 DTP2 Receiver with Audio De-Embedding	2	\$760.00	\$1,520.00

Office Display and Extenders

Pla-SL5064K	50in diagonal, UHD, ultra slim, LED backlight, wide array of inputs, USB playback, 350 nit brightness, speakers, RS232 and LAN control.	1	\$799.00	\$799.00
Pee-SF660	Security SmartMount® Universal Flat Mount For 39" to 80" TV's	1	\$199.00	\$199.00
Ext-60-1631-52	HDMI 4K/60 DTP2 Transmitter with Audio Embedding	1	\$750.00	\$750.00
Ext-60-1631-53	HDMI 4K/60 DTP2 Receiver with Audio De-Embedding	1	\$760.00	\$760.00

Video Wall Processing and Control

Display Wall Processors



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Cinemassive Processing - for RFP	Winston Salem PD processing	1	\$253,727.76	\$253,727.76
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Quote provides video inputs for the following sources:

- 4x OFE Cable TV**
- 4x OFE Content PC (Rack)**
- 12x Workstation Encoders**
- 1x Conference Room Encoder**
- 1x CineAgent**

KVM for viewing and control of rack sources (max 8 sources per KVM)

Mid-RM-KB-LCD17KVMHD	KB W/LCD DIG DSPLY & KVM	1	\$3,936.00	\$3,936.00
Ext-60-1607-01	DA2 HD 4K PLUS	2	\$790.00	\$1,580.00

Quote Assumes OFE PC failover

Network switch

Net-GSM4352PB-100NES	Switch - L3 - managed - 2 x 10/100/1000/10000 + 2 x 10 Gigabit SFP+ + 48 x 10/100/1000 (PoE+) - rackmountable - PoE+ (860 W)	1	\$3,690.00	\$3,690.00
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Touch panels for video wall processor control

NOTE: Quote one dock per touch panel drop, not one per touch panel

Mic-PVQ-00001	Microsoft Surface Pro 7 Tablet - Core i5 1035G4 / 1.1 GHz - Win 10 Pro - 8 GB RAM - 128 GB SSD - 12.3" touchscreen 2736 x 1824 - Iris Plus Graphics -	4	\$999.00	\$3,996.00
Mic-PF3-00005	Microsoft Surface Dock Docking station - 2 x Mini DP - GigE - commercial - for Surface Book, Book2, Book with Performance Base, Go, Laptop, Laptop 2,	6	\$199.99	\$1,199.94

Video Conferencing

Video Conferencing System



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Quote assumes no video conferencing integration in the Real Time

Crime Center

Quote assumes owner furnished soft codec PC for conference room

VTC

Log-960-001184	Logitech PTZ Pro 2 Conference Camera - color - 1920x1080	1	\$849.99	\$849.99
Sou-RCL-PRO	Logitech Group & PTZ-PROKit Includes:RCL-CERCL-HERCC-C033RCC-C033WPS-12	1	\$1,379.00	\$1,379.00

Audio

Audio De-embedder for CATV Sources

Ext-60-1542-01	HAE 100 4K	4	\$790.00	\$3,160.00
Cor-HD 4K HDMI Splitter (v2)	Ultra HD 4K 2 Port HDMI Splitter 1x2 Repeater Amplifier 1080P 3D Hub 1 In 2 Out	4	\$29.99	\$119.96

Summing amp for stereo audio sources (4 channels per amp)

Ext-60-552-20	ASA 304	1	\$350.00	\$350.00
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Conference Room Table Mic

Shu-MXA310W	Dante Boundary Layer Microphone - White Finish	2	\$999.00	\$1,998.00
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Audio DSP

Bia-TesiraFORTE DAN VT	TesiraFORTE DAN VT	1	\$4,198.00	\$4,198.00
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Audio Amplifiers - 2 Audio Zones

Ext-60-850-01	XPA 2001-70V	2	\$690.00	\$1,380.00
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16 Speakers - quoted as 8 pairs



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Ext-60-1310-03	SF 26CT	8	\$450.00	\$3,600.00
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Rack and Accessories - rack, doors, side panels, cable chase, fans, shelves, lacing bars,

Rack Assembly Generic 54RU Estimate	Rack Assembly Generic 54RU Estimate	2	\$11,173.66	\$22,347.32
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Extron rack shelves and extender mounting brackets

Ext-60-190-01	RSU 129	2	\$130.00	\$260.00
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Rack Power Distribution

208v US -

Apc-AP8841	RACK PDU 2G- METERED- ZEROU-30A- 200/208V- (36) C13 & (6) C19	2	\$599.00	\$1,198.00
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Cable and adapters

Bulk Cable - Cable, labels and drawings supplied by Constant. Quote does not include cable pull labor

Bulk Cable	Bulk Cable group for engineering	1	\$10,640.00	\$10,640.00
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Rack and workstation connection cables

Cable Bundle Estimate Large	Cable estimate for cable plus terminations for install	3	\$10,400.00	\$31,200.00
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Constant Technologies Inc
125 Steamboat Ave
North Kingstown, RI
Tel. 401-294-7171 Fax. 401-294-7505



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Date: 12/03/2021

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Equipment Sub Total

\$543,722.63



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Professional Services [\$83,743.00]

Item ID	Description	Qty	Sell	Total
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CONSOLE INSTALLATION

Console Onsite Install	Onsite Console Installation Labor	50	\$75.00	\$3,750.00
Includes unloading, layout and installation of all consoles and CTI provided accessories				

OWNER FURNISHED EQUIPMENT (OFE) INSTALLATION

Owner Finished Equipment Onsite Install	Onsite Installation of OFE Monitors	6	\$75.00	\$450.00
Includes unboxing, installing, counter-balancing and cable management of OFE monitors onto monitor arms (Monitor video and power cables provided by Client)				

Console Installation Travel Charges	CONSOLE INSTALLATION TRAVEL CHARGES	1	\$5,293.00	\$5,293.00
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AV System Project Management	Project Management Labor	1	\$6,000.00	\$6,000.00
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AV System Engineering and Construction Drawings	Project Engineering and Construction Drawings	1	\$5,000.00	\$5,000.00
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AV System Onsite User Training	Project Onsite User Training	1	\$2,400.00	\$2,400.00
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AV System Onsite Commissioning	Project Onsite System Commissioning	1	\$3,600.00	\$3,600.00
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AV System Onsite Install	Project Onsite Install Labor	1	\$24,000.00	\$24,000.00
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AV System Programming	Custom programming for control systems	1	\$9,500.00	\$9,500.00
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AV System Rack Fabrication and Technology Integration	Offsite Rack Fabrication and Technology Integration	1	\$3,000.00	\$3,000.00
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AV System Install Travel Charges	Travel Charges	1	\$17,000.00	\$17,000.00
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AV System Project	Project Management Expenses	1	\$3,750.00	\$3,750.00
Management Expenses				
Professional Services Sub Total				\$83,743.00

Subtotal: \$627,465.63
 Freight: \$11,500.00
Total: \$638,965.63

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Quote Expiration Date: 01/02/2022

Terms: Refer to Scope of Work

Quoted by: Gip Sisson, g.sisson@constanttech.com

Issued Date: 12/03/2021

Cust. Comment : Professional Services includes Project Management, Engineering and Construction Drawings, Offsite Rack Fabrication and Integration, Onsite Installation, Programming, Commissioning and User Training as well as travel for installation.

Accepted by: _____

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Disclaimer

CONSTANT TECHNOLOGIES requires the following items prior to providing a firm schedule: • PURCHASE ORDER • SIGNED DRAWINGS • ACCEPTED TERMS & CONDITIONS • APPROVED FINISHES • DOWN PAYMENT • LOGISTICS INFORMATION SHEET

Parts and final quantities are subject to change post contract award during 100% design review.

CONSTANT TECHNOLOGIES Standard Payment Terms for Invoicing (Taxes Excluded Unless Otherwise Noted):

- 50% net 30 due upon order placement
- 50% net 30 due upon installation

Purchase Orders, Payments should be sent to the attn of:

Accounting
Constant Technologies, Inc.
Tel: 401-294-7171
email: accounting@constanttech.com

Company Address:
Constant Technologies, Inc.
125 Steamboat Avenue
North Kingstown, RI 02852 USA

GSA Contract # GS-03F-073GA
Federal Tax ID #: 22-2503-954
DNB Number: 049335102