

EXHIBIT B

MWBE Commitment	
Percent goal met or good faith effort made?	Points
Y	5
N	0

Business Location	
Miles	Points
Within Winston Salem	5
Within North Carolina	3
Outside of North Carolina	0

Price Value	
Price	Points
Lowest Price compared to all other proposers	5
2nd Lowest Price	4
3rd Lowest Price	3
4th Lowest Price	2
5th Lowest Price	1

Work Experience	
Years performing similar work	Points
12+ years	5
10 to 12	4
7 to 9	3
4 to 6	2
1 to 3	1

Available Manpower	
Number of employees	Points
7+	5
4 to 6	4
3	3

ALS of North Carolina, LLC			
	Weight	Grade	Total Score
MWBE Commitment	20.00	0.00	0.00
Business Location	20.00	3.00	60.00
Price Value	35.00	4.00	140.00
Work Experience	15.00	5.00	75.00
Available Manpower	10.00	3.00	30.00
Final Score	Max 500		305.00

Garrett James Company, LLC			
	Weight	Grade	Total Score
MWBE Commitment	20.00	0.00	0.00
Business Location	20.00	3.00	60.00
Price Value	35.00	5.00	175.00
Work Experience	15.00	2.00	30.00
Available Manpower	10.00	3.00	30.00
Final Score	Max 500		295.00

Watson Electrical Construction Co., LLC			
	Weight	Grade	Total Score
MWBE Commitment	20.00	0.00	0.00
Business Location	20.00	3.00	60.00
Price Value	35.00	3.00	105.00
Work Experience	15.00	5.00	75.00
Available Manpower	10.00	2.00	20.00
Final Score	Max 500		260.00