

## City Council – Action Request Form

**Date:** April 9, 2024

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**To:** Mayor, Mayor Pro Tempore and Members of the City Council

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**From:** Patrice Toney, Assistant City Manager  
William Penn, Chief of Police  
Darren Redfield, Purchasing Director

**Council Action Requested:**

Resolution Awarding Contract for Audio/Visual System Upgrade at the Vivian H. Burke Public Safety Center (North Ward)

**Strategic Focus Area:** Service Excellence  
**Strategic Objective:** Efficiency and Effectiveness  
**Strategic Plan Action Item:** No  
**Key Work Item:** No



**Summary of Information:**

The Winston-Salem Police Department developed a scope of work to upgrade the audio/visual system in the Vivian H. Burke Public Safety Center auditorium.

City/County Purchasing advertised a formal bid for equipment purchase with installation, and the following bids were received on March 12, 2024:

	<u>City/State</u>	<u>Total Bid</u>
Strategic Connections, Inc.	Winston-Salem, NC	\$119,632.66
UNICOM Government, Inc.	Chantilly, VA	127,362.16
RECURSAV, LLC	Winston-Salem, NC	129,884.04
Ricoh USA	Mechanicsville, VA	173,163.00

It is recommended that the contract be awarded to Strategic Connections, Inc., the low bidder meeting specifications, in the total amount of \$119,632.66.

This purchase will be financed using funds awarded to the City under a FY2023 Edward Byrne Memorial Justice Assistance Grant from the United States Department of Justice.

M/WBE comment: There are no known minority or women-owned businesses that provide this equipment. This formal bid opportunity was posted on the city and state websites. See Exhibit A for a complete list of businesses notified of this bid and the Workforce Demographics of the recommended vendor.

**Committee Action:**

<b>Committee</b>	F – 4/9/24	<b>Action</b>	Approval
<b>For</b>	Unanimous	<b>Against</b>	
<b>Remarks:</b>			

