

City Council – Action Request Form

Date: April 9, 2024

To: Mayor, Mayor Pro Tempore and Members of the City Council

From: Aaron King, Assistant City Manager
 Jeffrey Fansler, Transportation Director
 Darren Redfield, Purchasing Director

Council Action Requested:
 Resolution Awarding Purchase Order for Aerial Platform Truck

Strategic Focus Area: Service Excellence
Strategic Objective: Ensure Service Delivery Efficiency and Effectiveness
Strategic Plan Action Item: No
Key Work Item: No



Summary of Information:

The Traffic Maintenance Division of the Transportation Department has budgeted to replace vehicle #570, a 2006 Ford F-550 with 155,055 miles, acquired cost of \$82,468.23, and accrued maintenance costs of \$107,892.12. This vehicle is equipped with an aerial platform and is used primarily for working on overhead signs, banners and other aerial markers.

City/County Purchasing advertised a formal bid for an aerial platform truck, and three bids meeting bid specifications were received on February 20, 2024, as follows:

<u>Vendor</u>	<u>City/State</u>	<u>Price Each</u>
Classic Ford	Smithfield, NC	\$200,498.00
Piedmont Truck Center	Greensboro, NC	204,289.00
Modern Chevrolet	Winston-Salem, NC	207,689.00

It is recommended that a purchase order be awarded to Classic Ford for the purchase of a 2024 Ford F-550 with aerial platform meeting bid specifications at a total cost of \$200,498.00.

This purchase will be financed through the City's internal leasing program with funding for the lease payments in the FY 2023-24 capital equipment budget.

M/WBE Comment: There are no known area M/WBE companies that sell this equipment. This bid opportunity was sent directly to 18 vendors, including five local dealerships, and was advertised on the city website. See Exhibit A for a complete listing of vendors who received the invitation to bid. Workforce demographics were requested from Classic Ford; however, they did not respond.

Committee Action:

Committee	<u>F – 4/9/24</u>	Action	<u>Approval</u>
For	<u>Unanimous</u>	Against	<u></u>

Remarks: