

Exhibit B

Pricing	
Total Unit Cost	Points
>= 5th Lowest Bid	0
4th Lowest Bid	1
3rd Lowest Bid	3
2nd Lowest Bid	4
Lowest Bid	5

Location of Business	
Miles from City	Points
More than 100	0
50 to 100	1
20 to 50	3
Less than 20	4
Winston-Salem Business	5

M/WBE Efforts	
% Goal Met / Good Faith Effort	Points
No	0
Yes	5

Work Experience	
# of Similar Projects	Points
<= 5th Greatest # of Projects	0
4th Greatest # of Projects	1
3rd Greatest # of Projects	3
2nd Greatest # of Projects	4
Highest # of Projects	5

Longevity of Business	
Years in Business	Points
Less than 1 Year	0
1 to 5 Years	1
6 to 10 Years	2
> 10 Years	3

Firm Name: Performance Cabling Technologies, Inc.			
	Weight	Grade	Total Score
Pricing	50.00	5.00	250.00
Location of Business	20.00	3.00	60.00
M/WBE Efforts	20.00	0.00	0.00
Work Experience	5.00	4.75	23.75
Longevity of Business	5.00	5.00	25.00
<b>Final Score</b>	<b>Total Score-Max 500</b>		<b>358.75</b>

Firm Name: DataWatt Solutions, Inc.			
	Weight	Grade	Total Score
Pricing	50.00	3.00	150.00
Location of Business	20.00	3.00	60.00
M/WBE Efforts	20.00	5.00	100.00
Work Experience	5.00	2.25	11.25
Longevity of Business	5.00	5.00	25.00
<b>Final Score</b>	<b>Total Score-Max 500</b>		<b>346.25</b>

Firm Name: KNC Technologies, LLC			
	Weight	Grade	Total Score
Pricing	50.00	1.00	50.00
Location of Business	20.00	5.00	100.00
M/WBE Efforts	20.00	5.00	100.00
Work Experience	5.00	1.00	5.00
Longevity of Business	5.00	5.00	25.00
<b>Final Score</b>	<b>Total Score-Max 500</b>		<b>280.00</b>

Firm Name: Infinigy Solutions, LLC			
	Weight	Grade	Total Score
Pricing	50.00	4.00	200.00
Location of Business	20.00	1.00	20.00
M/WBE Efforts	20.00	0.00	0.00
Work Experience	5.00	2.75	13.75
Longevity of Business	5.00	5.00	25.00
<b>Final Score</b>	<b>Total Score-Max 500</b>		<b>258.75</b>

Firm Name: Precision Contracting Services, Inc.			
	Weight	Grade	Total Score
Pricing	50.00	0.00	0.00
Location of Business	20.00	1.00	20.00
M/WBE Efforts	20.00	5.00	100.00
Work Experience	5.00	4.25	21.25
Longevity of Business	5.00	5.00	25.00
<b>Final Score</b>	<b>Total Score-Max 500</b>		<b>166.25</b>

Firm	Score	Rank
Performance Cabling Technologies, Inc.	358.75	1
DataWatt Solutions	346.25	2
KNC Technologies,	280.00	3
Infinigy Solutions, LLC	258.75	4
Precision Contracting Services, Inc.	166.25	5