

EXHIBIT B

MWBE Commitment	
Percent goal met or good faith effort made?	Points
Y	5
N	0

Business Location	
Miles	Points
Within Winston Salem	5
Within North Carolina	3
Outside of North Carolina	0

Quality of Proposal	
Response	Points
Superior	5
Above Average	4
Average	3
Below Average	2
Poor	1

Qualifications and Experience	
Understanding	Points
Superior	5
Above Average	4
Average	3
Below Average	2
Poor	1

Price Value	
Understanding	Points
Least cost compared to all other proposers	5
2nd least cost	4
3rd least cost	3
4th least cost	2
5th least cost	1

Wake Forest Baptist Health			
	Weight	Grade	Total Score
MWBE Commitment	20.00	0.00	0.00
Business Location	20.00	5.00	100.00
Quality of Proposal	20.00	5.00	100.00
Qualifications and Experience	20.00	5.00	100.00
Price Value	20.00	4.80	96.00
Final Score	Max 500		396.00

Vaccination Services of America, dba Total Wellness			
	Weight	Grade	Total Score
MWBE Commitment	20.00	0.00	0.00
Business Location	20.00	0.00	0.00
Quality of Proposal	20.00	2.60	52.00
Qualifications and Experience	20.00	3.00	60.00
Price Value	20.00	3.80	76.00
Final Score	Max 500		188.00

Business	Avg Score	Rank
Wake Forest Baptist Health	396.00	1.00
Vaccination Services of America, dba Total Wellness	188.00	2.00