City Council – Action Request Form

Date:	September 14, 2020
To:	Mayor, Mayor Pro Tempore, and Members of the City Council
From:	Damon Dequenne, Assistant City Manager Trey Mayo, Fire Chief Jerry Bates, Purchasing Director

Council Action Requested:
Resolution Awarding Purchase Order for a Fire Aerial Ladder Truck

Strategic Focus Area: Service Excellence
Strategic Objective: Ensure Service Delivery Efficiency and Effectiveness
Strategic Plan Action Item: No
Key Work Item: No

Summary of Information:
Winston-Salem Fire Department has the need to purchase a fire aerial ladder truck as a replacement for unit 1501, a 2001 Sutphen with 166,663 miles and has amounted $301,653 of repair and maintenance costs over its life. On November 13, 2019, Houston-Galveston Area Council (HGAC), a competitive bidding group purchasing program, received bids for fire service apparatus and Allsource Enterprises, LLC, dba Safe Industries, located in Easley, SC, has been awarded competitive bid contract #FS12-19 product code FS190A10 specifications for this equipment and offers the KME fire aerial ladder truck per HGAC specifications, at a cost of $1,525,100.

N.C.G.S. 143-129(e)(3) authorizes "purchases made through a competitive bidding group purchasing program, which is a formally organized program that offers competitively obtained purchasing products and services at discount prices to two or more public agencies."

It is recommended that a purchase order be awarded to Allsource Enterprises, LLC, dba Safe Industries for the purchase of one KME fire aerial ladder truck per bid contract #FS12-19 product code FS190A10 specifications for the total award amount of $1,525,100. This recommendation is in accordance with N.C.G.S. 143-129(e)(3).

The City's FY 2020-21 capital equipment budget includes $1,650,000 for this purchase which will be financed through the North Carolina Municipal Leasing Corporation. Funding for the lease payments is available in the General Fund FY 2020-21 budget.

M/WBE comment: There are no known area minority or woman-owned companies that sell this equipment. See Exhibit A for the Allsource Enterprises, LLC, dba Safe Industries workforce demographics.

Committee Action:

Committee	Finance 9/14/2020 Public Safety 9/14/2020	**Action**	Approval
For	Unanimous	**Against**	

Remarks: