

Exhibit D

Affordable Housing Development Municipality Benchmarks

Municipality	Application Cycle	Funding Source(s)	Avg. Funding Per Cycle	Avg Funding Per Unit	Amount of Funded Units	Affordability Period	City-Owned Land Sale or Lease
Greensboro	Yes - Annual Basis	Bonds, CDBG, Home	\$4.4M	\$29,000	150	20 years	No
Charlotte	Yes - Annual Basis	Bonds, CDBG, Home	\$8.8M	\$38,000	259	70-99 years	Yes - Land Lease
Raleigh/Wake County	Yes - Annual Basis	Bonds, CDBG, Home	\$11.1M	\$28,000	461	30-40 years	Yes - Sales and Land Lease
Asheville/ Buncombe County	Yes - Annual Basis	Bonds, CDBG, Home	\$4.8M	\$24,400	197	10-40 years	No
Durham/Durham County	No - currently working to develop an annual process	Bonds, CDBG, Home	\$30M	\$36,000	853	30 years	Yes - Sales and Land Lease