



# CLAYTON MODULAR HOMES

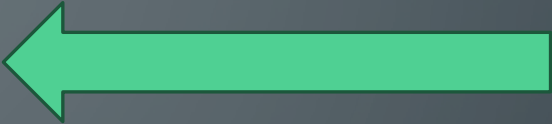
# MY GIRL 24X56

MODULAR OFF-FRAME

- 3 Bed 2 bath / Front Loader
- Fully Drywall Throughout
- Duracraft Cabinets
- Frigidaire Stainless Steel Appliances
- Craftsman Style Front Door
- Ecobee Smart Thermostat
- Carrier Furnace



# APPROX SET UP TOTALS



- **Missing/Unknown Items**
- Garage
- Tax
- Closing cost

Customer	City of Winston
Make/Model	My Girl 24x56
Date	8/3/2023
Home Price	\$98,723
Combined Permits	\$2,500
Foundation	\$15,000
Del & Set	\$15,000
Trim Out	\$6,500
Plumbing	\$1,800
HVAC	\$6,500
Electric	\$1,800
Decks 8x10 back	\$2,200
Elevation allowance	\$8,000
Gutters	\$750
Termite	\$350
Site Coordinator	\$1,500
Garage?	
Landscaping	\$3,000
Estimated Deal Interest	\$2,500
HBPP	\$855
Lot Development Cost	\$38,000
Profit 8%	\$16,398
<b>Totals:</b>	<b>\$221,376</b>

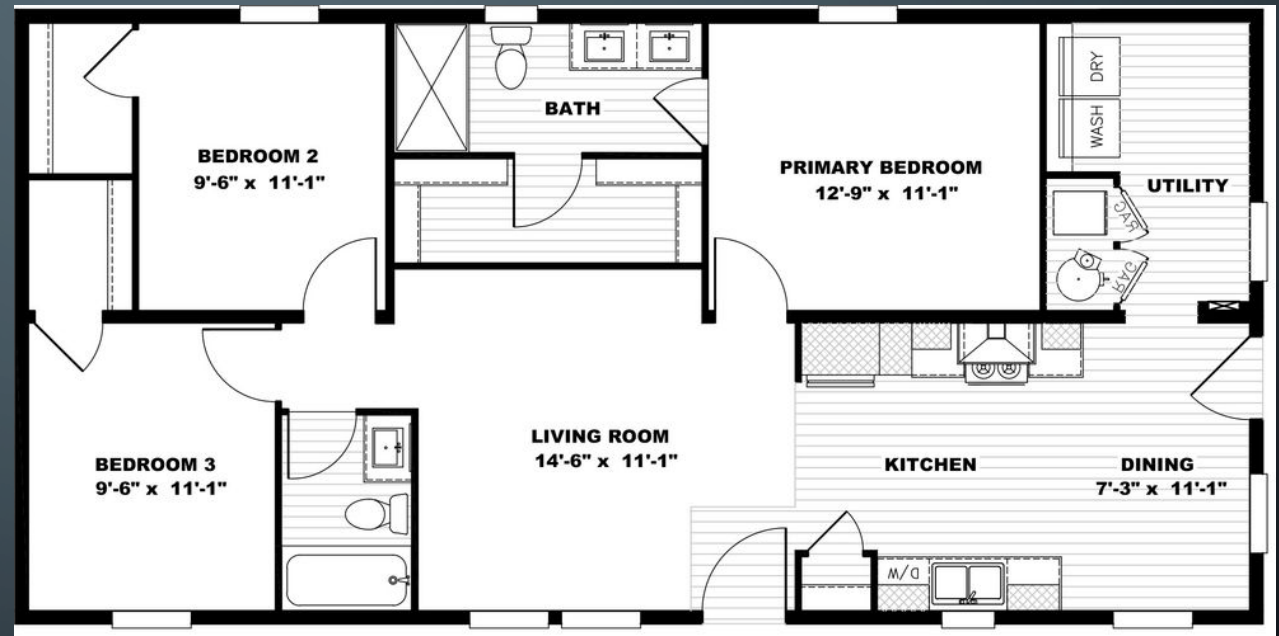
Please Allow 2-4% Misc Fee  
Estimated Tax- 2.5%



# HERE COMES THE SUN 24X48

MODULAR OFF-FRAME

- 3 Bed 2 bath / Front Loader
- Fully Drywall Throughout
- Duracraft Cabinets
- Frigidaire Stainless Steel Appliances
- Craftsman Style Front Door
- Ecobee Smart Thermostat
- Carrier Furnace



# APPROX SET UP TOTALS



Customer	City of Winston				
Make/Model	Here Comes the Sun 24x48				
Date	8/3/2023				
Home Price	\$89,736				
Combined Permits	\$2,500				
Foundation	\$15,000				
Del & Set	\$15,000				
Trim Out	\$6,500				
Plumbing	\$1,800				
HVAC	\$6,500				
Electric	\$1,800				
Decks 8x10 back	\$2,200				
Elevation allowance	\$8,000				
Gutters	\$750				
Termite	\$350				
Site Coordinator	\$1,500				
Garage?					
Landscaping	\$3,000				
Estimated Deal Interest	\$2,500				
Lot Development Cost	\$38,000				
HBPP	\$855				
Profit 8%	\$15,679				
Totals:	\$211,670				

Please Allow 2-4% Misc Fee  
Estimated Tax- 2.5%

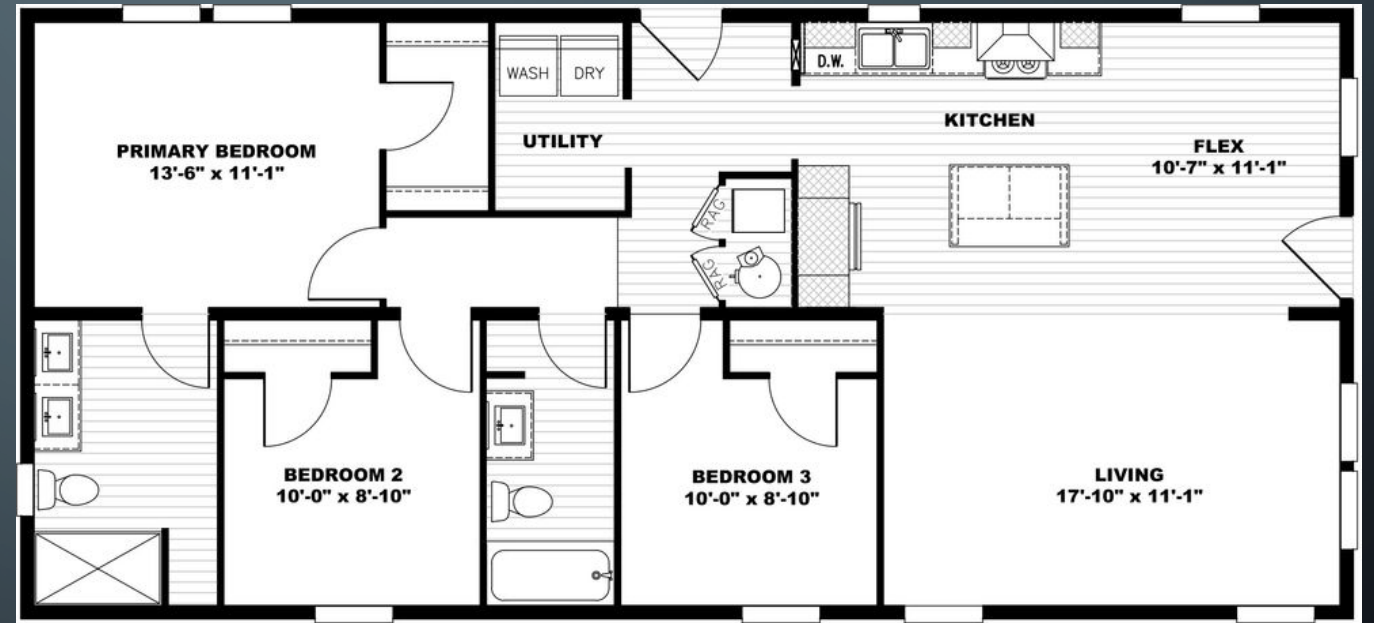
## What is Missing

- Garage
- Tax
- Closing cost

# THREE LITTLE BIRDS 52X24

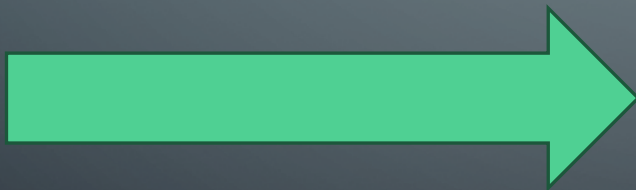
MODULAR OFF-FRAME

- 3 Bed 2 bath / Front Loader
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# APPROX SET UP TOTALS

- What is Missing
- Garage
- Tax
- Closing Cost



Customer	City of Winston
Make/Model	Three Little Birds 52x24
Date	8/3/2023
Home Price	\$94,890
Combined Permits	\$2,500
Foundation	\$15,000
Del & Set	\$15,000
Trim Out	\$6,500
Plumbing	\$1,800
HVAC	\$6,500
Electric	\$1,800
Decks 8x10 back	\$2,200
Elevation allowance	\$8,000
Gutters	\$750
Termite	\$350
Site Coordinator	\$1,500
Garage?	
Landscaping	\$3,000
HBPP	\$855
Estimated Deal Interest	\$2,500
Lot Development Cost	\$38,000
Profit 8%	\$16,091
<b>Totals:</b>	<b>\$217,236</b>

Please Allow 2-4% Misc Fee  
Estimated Tax- 2.5%





# HOW IS CLAYTON DIFFERENT?

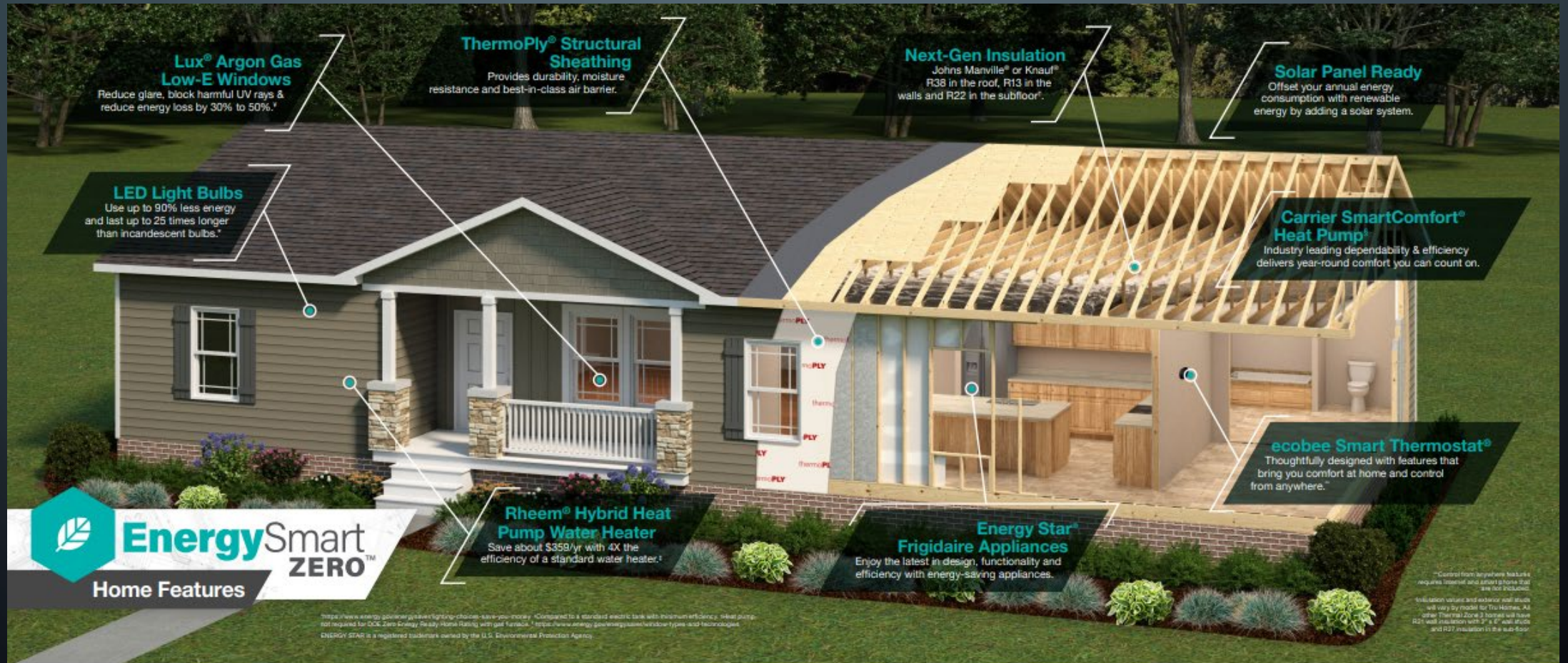
## -Energy Smart ZERO

- Our EnergySmart Zero energy ready homes are so efficient that a renewable energy system can offset most, if not all, of their annual power use.\* Enjoy a whole new level of home performance with industry leading energy savings, comfort, health and durability



# HOW IS CLAYTON DIFFERENT?

-AN ENERGY SMART ZERO LOOK INSIDE:





# HOW IS CLAYTON DIFFERENT?

- ANNUAL SAVINGS:



## Estimated Annual Savings\*



EnergySmart  
ZERO™

### How much will you save?

Even if you don't add solar panels right away, our EnergySmart Zero™ homes are **40% to 50% more energy efficient**\*\* than a typical new home. Who knew saving money could be so easy?



\*Energy savings are based on electrical energy consumption using NREL SEopt™ software to estimate annual energy consumption of a 56' multi-section home built to DOE ZERO ENERGY READY HOME™ specifications compared to the same home built to HUD standards for a new manufactured home. Utility rates per kWh are based on state averages. Estimates may vary when using a gas furnace for supplemental heat.

\*\*EnergySmart Zero homes are built with energy efficient features and made to DOE ZERO ENERGY READY HOME™ guidelines. [https://www.energy.gov/sites/default/files/2022-11/2ERH%20Name%20and%20Log%20User%20Guidelines\\_2.pdf](https://www.energy.gov/sites/default/files/2022-11/2ERH%20Name%20and%20Log%20User%20Guidelines_2.pdf)

# HOW IS CLAYTON DIFFERENT?

-BUILT SMART: WE CARE ABOUT QUALITY!



## BuiltSmart®

Homes built to last a lifetime.  
Or two.\*

A building process is only as good as what goes into it. For us, that means **quality products** from the world's most **trusted brands**.

\*With proper home maintenance.



**Our  
Partners**

SmartComfort®

Congoleum

DuraCraft

ecobee

FRIGIDAIRE

CertainTeed

FORMICA



Hunter



KNAUF



gp Georgia-Pacific

thermoPLY

Norbord

Pfister



Wilsonart

Kwikset



# HOW IS CLAYTON DIFFERENT?

## FLOORS/WALLS

### Flooring

2" x 6" floor joists on 16" centers means we use **48% more joists in our average home\***, which combined with our interlocking floor decking ensures a solid sub-floor.



\*Compared to 24" center floor joists in a 36" multi-section home.



A nylon reinforced vapor barrier keeps out moisture, pests and allergens, and a **thick blanket of insulation** is the foundation for a comfortable and energy-efficient home.



Water resistant "no-wax" coverings from **Congoleum®** and **Shaw® Carpet** with R2X protection provide stylish and durable options for every budget.



### Exterior walls

Keep your world cozy, comfortable & secure.

- 2" x 4" studs on 16-inch centers\*\*
- R13 insulation\*\* construction to help with energy efficiency
- ThermoPly® or Norboard® OSB structural sheathing

\*\*Insulation values and exterior wall studs will vary by model for Tru Homes. All other Thermal Zone 3 homes will have R21 wall insulation with 2" x 6" exterior wall studs.

**Our Partners**

**KNAUF**

| Insulation |

**Congoleum**

| Flooring |

**thermoPLY**

| Structural Sheathing |

**Shaw**

| Carpet & Flooring |



# HOW IS CLAYTON DIFFERENT?

## -ROOFING

### Roofing

Our precision-engineered trusses provide more than just a roof over your head.

- R38 insulation in our EnergySmart Zero™ package can help reduce energy costs
- Laminated ridge beams help provide structural integrity



This is it.

The waste from building our average home fits in two 30-gallon trash cans.



### Where sustainability meets affordability

Sustainability usually means paying more and getting less. But that's backwards. The reality is what's good for the planet should also be good for your wallet. In fact, we've found that **sustainability and affordability go hand in hand.**

Whether it's reducing waste, planting trees or building Energy Smart Zero™ Homes, a smart and resourceful use of materials doesn't just help save the planet - it **saves time, energy and a whole lot of money.**

### Our Commitment



| Reducing Waste |



| Recycling |



| Planting Trees |



| ISO\* 14001† |



| Renewable Energy |

\*ISO 14001:2015. ISO is the registered trademark of the International Organization for Standardization.



# HOW IS CLAYTON DIFFERENT?

-CUSTOM CONSTRUCTION

## Land improvement choices

Once you have your home site and have chosen your new Clayton Built® home, we can help you through any land improvement options and coordinate with contractors who provide additional services, including:

- Decks and porches
- Garages
- Driveways & landscaping
- Wells
- Septic systems or sewer connections
- Electrical hookups



## Custom exterior features

Your home takes on a whole new dimension when you **add a modern deck, cozy porch or spacious garage to the plans**. Choose from a variety of customizable exterior features, including detached garages.







# CLAYTON HOMES OF WINSTON SALEM

Thank you for your time!