

## City Council – Action Request Form

**Date:** January 16, 2018  
**To:** The City Manager  
**From:** Greg Turner, Assistant City Manager  
Jerry Bates, Purchasing Director

### Council Action Requested:

Consideration of Items Related to Street Sweeping Vehicles:

- A. Adoption of Resolution Awarding Purchase Order for Street Sweeping Vehicles.
- B. Annual Appropriation and Tax Levy Ordinance to Appropriate Additional Funds.

**Strategic Focus Area:** Healthy Environment

**Strategic Objective:** Manage Water Quality and Quantity

**Strategic Plan Action Item:** No

**Key Work Item:** Yes



### Summary of Information:

The City currently contracts with Sweeping Corporation of America, Inc. to provide street sweeping service throughout the City. Based on a costing analysis performed by the Office of Performance and Accountability, the City could more than double its street sweeping services and save money over a ten-year period by purchasing three street sweeping vehicles and bringing the services in-house. See Exhibit A for details of the cost analysis.

On March 18, 2014, The National Joint Powers Alliance (NJPA), a cooperative purchasing group located in Staples, Minnesota, awarded contracts for street sweeping vehicles and The Federal Signal Corporation of Oakbrook, IL was awarded competitive bid contract #022014-FSC per bid specifications. Public Works Equipment and Supply, Inc. of Monroe, N.C., the Federal Signal Corporation, Inc. distributor for North Carolina, has offered quotations for two 2016 Elgin Crosswind street sweeping vehicles at a cost of \$233,000 each and one 2017 Elgin Crosswind street sweeping vehicle at a cost of \$238,106, for a total cost of \$704,106.

N.C.G.S. 143-129(e)(3) authorizes “purchases made through a competitive bidding group purchasing program, which is a formally organized program that offers competitively obtained purchasing products and services at discount prices to two or more public agencies.”

### Committee Action:

<b>Committee</b>	Finance 1/8/2018	<b>Action</b>	Approval
<b>For</b>	Unanimous	<b>Against</b>	
<b>Remarks:</b>			

It is recommended that a purchase order be awarded to Public Works Equipment and Supply, Inc. for two 2016 Elgin Crosswind street sweeping vehicles at a cost of \$233,000 each and one 2017 Elgin Crosswind street sweeping vehicle at a cost of \$238,106, for a total cost of \$704,106, per NJPA contract #022014-FSC. These recommendations are in accordance with N.C.G.S. 143-129(e)(3).

An amendment to the Annual Appropriation and Tax Levy Ordinance is attached which appropriates additional funds to supplement the funds currently available in the project budget to complete this purchase.

The City's FY 2017-18 capital equipment budget includes sufficient funds for these purchases which will be financed through the North Carolina Municipal Leasing Corporation. Funding for the lease payments is available in the Stormwater FY 2017-18 budget.

M/WBE comment: The NJPA advertises all bidding opportunities in several electronic bidding sites and major circulations across the Nation including the USA Today. Through these actions The NJPA bidding process seeks to identify all minority and women owned businesses and awards points that will be considered in the weighted scoring method used to make contract award selections.

Workforce Demographics: See Exhibit B