Winston-Salem City Council
APPROVED
January 17, 2023

RESOLUTION AWARDING CONTRACT FOR ASPHALT CRACK SEALING SERVICES

WHEREAS, the City of Winston-Salem has the need for a contractor to seal pavement cracks to prolong the life of city streets; and

WHEREAS, City/County Purchasing issued a Request for Proposals (RFP) to provide Asphalt Crack Sealing Services, with proposals received on October 19, 2022, from the following firms: Deep South Industrial Services, Inc., located in Rockmart, GA, Delta Contracting, Inc., located in Haw River, NC, Gordon Company, Inc. located in Thomasville, NC, Remac, Inc. dba Remac Asphalt Maintenance, Inc. located in Freeman, VA and Slurry Pavers, Inc. located in Richmond, VA.; and

WHEREAS, terms of the RFP specified detailed evaluation criteria of business location, cost effectiveness/price value and reference list providing similar services within the past five years and an evaluation panel of staff members from Traffic Field Operations, Engineering, and Business Inclusion and Advancement reviewed the proposals received and are recommending award of an initial one-year contract to Delta Contracting, Inc. in the amount of \$79,200, with terms of the bid allowing for the possibility of two annual extensions, (until December 31, 2025), if both parties agree and funds are made available for that purpose. Making the total possible award amount over three years in the estimated amount of \$237,600; and

WHEREAS, it is the recommendation of the Finance Committee that a contract be awarded to Delta Contracting, Inc., for Asphalt Crack Sealing Services during the period of January 1, 2023, through December 31, 2023, in the estimated annual amount of \$79,200 with the option to extend the contract for as many as two additional annual periods (until December 31, 2025), if both parties agree and funds are made available for that purpose, and unit prices may be adjusted

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at the beginning of each additional annual period by an amount not to exceed the latest available Consumer Price Index for All Urban Consumers making the total possible award amount over three years in the estimated amount of \$237,600.

NOW, THEREFORE, BE IT RESOLVED by the Mayor and City Council of the City of Winston-Salem that the contract for asphalt crack sealing is hereby awarded to Delta Contracting, Inc., during the period of January 1, 2023, through December 31, 2023, in the estimated annual amount of \$79,200 with the option to extend the contract for as many as two additional annual periods (until December 31, 2025), if both parties agree and funds are made available for that purpose, and unit prices may be adjusted at the beginning of each additional annual period by an amount not to exceed the latest available Consumer Price Index for All Urban Consumers making the total possible award amount over three years in the estimated amount of \$237,600. The City Manager and City Secretary are authorized to execute the contract on behalf of the City, with contract to be approved by the City Attorney.

BE IT FURTHER RESOLVED that the award of this contract constitutes a preliminary determination as to the qualifications of the bidder. The City is not legally bound to perform the contract until the contract is duly executed by the City.

BE IT FURTHER RESOLVED that funds have been previously appropriated in the approved FY 2022-23 budget to cover the cost of this contract from January 1, 2023, through June 30, 2023, and purchases from July 1, 2023, through December 31, 2023, will be subject to FY 2023-24 budget appropriations. Any purchases as result of a contract extension will also be subject to future approved budget appropriations.