

It is recommended that a purchase order for six ESS battery units for hybrid busses per bid specifications be awarded to Clark Power Services, Inc. for a bid unit cost of \$55,300 each and the total amount of \$331,800 with the option to purchase up to 15 additional ESS battery units per bid specifications during the period of three years from contract effective date for a total possible award amount of \$1,161,300. The total award amount cost of \$1,161,300 for 21 ESS battery units would be funded 80% or \$929,040 by Federal Transit Administration (FTA) Section 5307 FTA-5307 Capital and Operating Grants and the Winston-Salem match of 20% or \$232,260 would be available, subject to future budget appropriations, in the WSTA fund.

The recommendation to purchase ESS battery units was approved by the Winston-Salem Transit Authority Board of Directors (Exhibit B) at the meeting held October 29, 2020

M/WBE comment: This project was advertised on the City, State, and HUB websites, in the Winston-Salem Journal and three businesses were notified directly of this opportunity. Notifications were also sent to all local M/WBE and regional HUB and DBE businesses weekly. See Exhibit A for a complete list of businesses that were notified of the bidding opportunity and the workplace demographics for Clark Power Services, Inc.