

City Council – Action Request Form

Date: November 30, 2022

To: Mayor, Mayor Pro Tempore and Members of the City Council

From: Patrice Toney, Assistant City Manager
Michael Cardwell, Assistant Chief of Police
Grant Madren, Information Technologies Division Director

Council Action Requested:

Resolution Approving the Renewal of a Contract with LeadsOnline, LLC for an Investigative Software Platform

Strategic Focus Area: Service Excellence

Strategic Objective: Ensure Service Delivery Efficiency and Effectiveness

Strategic Plan Action Item: No

Key Work Item: No



Summary of Information:

In 2013, the Police Department began using LeadsOnline, an investigative platform that enables law enforcement to track stolen property, including stolen firearms. With this software, officers are notified of if/when stolen property is pawned and recovered, receiving information about the person who pawned the property, as well as where/when the transaction occurred.

When the original purchase was made, LeadsOnline was the selected vendor, and the price was under the \$30,000. Due to global inflation of many goods and services, the price to renew this software platform is now \$34,347 and requesting single source preference for continued service requires review and approval by Council.

The Police Department is requesting that the use of LeadsOnline be continued through an annual renewal contract and purchase order rather than soliciting other vendors' bids. Police staff are very familiar with the LeadsOnline, and the high quality of their maintenance/support provided. Police Information Services staff have indicated that LeadsOnline is the best fit for the Department, and any change in software manufacturers would not only be disruptive to our public safety investigative operations, but it would increase the required manpower to oversee a massive change at a time when the Department is already facing several staffing challenges.

Therefore, it is recommended that a purchase order for renewing this type of investigative software platform be awarded to LeadsOnline, LLC.

Committee Action:

Committee

Action

For

Against

Remarks:

This recommendation is based upon provisions of N.C.G.S. 143-129(e) which provides that formal bid requirements do not apply to purchases of apparatus, supplies, materials, or equipment when performance or price competition are not available; when a needed product is available from only one source of supply; or when standardization or compatibility is the overriding consideration.”

M/WBE comment: LeadsOnline, LLC is the sole source provider for this purchase. See Exhibit A for Workforce Demographics.