

City Council – Action Request Form

Date: January 9, 2023

To: Mayor, Mayor Pro Tempore, and Members of the City Council

From: Aaron King, Assistant City Manager
Keith Huff, Traffic Field Operations Director
Shantell McClam, Purchasing Director

Council Action Requested:

Resolution Awarding Contract for Asphalt Crack Sealing Services

Strategic Focus Area: Quality Transportation

Strategic Objective: Improve Integrated Road Network

Strategic Plan Action Item: No

Key Work Item: No



Summary of Information:

The City of Winston-Salem has the need for a contractor to seal pavement cracks to prolong the life of city streets. The crack seal product is a type 3 asphalt rubber applied using a pressure feed melter after the cracks to be filled are prepared with a 2,000-degree minimum hot air lance system. This work is performed during the fall and winter months.

City/County Purchasing issued a Request for Proposals (RFP) to provide Asphalt Crack Sealing Services, with proposals received on October 19, 2022, from the following firms: Deep South Industrial Services, Inc., located in Rockmart, GA, Delta Contracting, Inc., located in Haw River, NC, Gordon Company, Inc. located in Thomasville, NC, Remac, Inc. dba Remac Asphalt Maintenance, Inc. located in Freeman, VA and Slurry Pavers, Inc. located in Richmond, VA.

Terms of the bid document specified detailed evaluation criteria of business location, cost effectiveness/price value and reference list providing similar services within the past five years. An evaluation panel of staff members from Traffic Field Operations, Engineering, and Business Inclusion and Advancement reviewed the proposals received. See Exhibit B for the detailed scores.

Based upon the evaluation panel’s assessment, it is recommended that a contract for Asphalt Crack Sealing Services per the prices offered in the RFP be awarded to Delta Contracting, Inc., in the annual amount of \$79,200. Terms of the bid allow for the possibility of two annual extensions, (until December 31, 2025), if both parties agree and funds are made available for that purpose. Making the total possible award amount over three years in the estimated amount of \$237,600.

Committee Action:

Committee	<u>Finance</u>	Action	<u>Approved</u>
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For	<u>Unanimous</u>	Against	<u></u>
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Remarks:

Unit prices may be adjusted at the beginning of each additional annual period by an amount not to exceed the latest available Consumer Price Index for All Urban Consumers on the U.S. Department of Labor Bureau of Labor Statistics website at the time the extension is pursued.

Funds have been previously appropriated in the approved FY 2022-23 budget to cover the cost of this contract from January 1, 2023, through June 30, 2023, and purchases from July 1, 2023, through December 31, 2023, will be subject to FY 2023-24 budget appropriations. Any purchases as result of a contract extension will also be subject to future approved budget appropriations.

M/WBE comment: Notices were sent to 20 potential bidders from the City's vendor list and the NCDOT directory, of which 4 are minority and/or woman-owned businesses. See Exhibit A for a complete list of businesses notified and for workforce demographics.