City Council – Action Request Form Date: November 12, 2019 To: Mayor, Mayor Pro Tempore and Members of the City Council From: Jerry Bates, Purchasing Director Council Action Requested: Resolution Awarding Contract for Ready Mixed Concrete

Strategic Focus Area: Service Excellence

Strategic Objective: Ensure Service Delivery Efficiency and Effectiveness

Strategic Plan Action Item: No

Key Work Item: No



Summary of Information:

On October 2, 2019, bids were received for the purchase of ready mixed concrete for Recreation and Parks Department and Streets Division during the period January 1, 2020, through December 31, 2020, with the option to extend the contract for two additional 12 month periods, provided that both parties are in agreement and funds are available for this purpose. The bid specifications required unit pricing based on estimated annual quantities for the various concrete items to determine the lowest responsive bidder and would be ordered as needed by the departments. A summary of the bids received are listed below.

	<u>City/State</u>	<u>Bid</u>
Hartley Ready Mix Concrete Mfg., Inc.	Welcome, NC	\$327,465
Chandler Concrete/Piedmont, Inc.	Burlington, NC	345,745

The FY 2019-20 operations budget of the Recreation and Parks Department and Streets Division includes appropriate funds for this purchase; therefore, it is recommended that a contract for the purchase of ready mixed concrete during the period January 1, 2020 through December 31, 2020, be awarded to Hartley Ready Mix Concrete Mfg., Inc. in the estimated annual amount of \$327,465, with the option to extend the contract for two additional 12 month periods, provided that both parties are in agreement and funds are available for this purpose, making the total award possible \$982,395.

Committee Action:			
Committee	Finance 11/12/19	Action	Approval
For	Unanimous	Against	
Remarks:			

M/WBE COMMENT: The bid request was advertised on the City Purchasing website and notifications of this opportunity were sent weekly to all local M/WBE and regional HUB and DBE businesses. No M/WBE businesses responded with a bid proposal.

See Exhibit A for a complete list of businesses notified of the bid opportunity and the workforce demographics for Hartley Ready Mix Concrete Mfg., Inc.