

Resolution #19-0587  
Resolution Book 1, Volume 1

**RESOLUTION AWARDING ON-CALL CONTRACT FOR  
TRAFFIC SIGNAL INSTALLATION**

**WHEREAS**, the City of Winston-Salem has the need for an on-call contract to provide installation of traffic signals which includes traffic signal pole installations, trenching, junction box installations, pedestrian improvement installations, and traffic signal cabinet installations; and

**WHEREAS**, after due advertisement, proposals were received by the City/County Purchasing Department at 3:00 p.m. on Wednesday, September 18, 2019, for an on-call contract to provide traffic signal installations per bid specifications and proposals were received from ALS of North Carolina, LLC, Garrett James Company, LLC, and Watson Electrical Construction Co.; and

**WHEREAS**, terms of the Request for Proposals (RFP) specified detailed criteria upon which each proposal received would be rated and an evaluation panel of City staff reviewed the proposals received to select the contractor most qualified to meet the requirements of the RFP, which are price value, experience, manpower commitment, business location, and commitment to the City’s Minority/Women Business Enterprise (M/WBE) goals; and

**WHEREAS**, terms of the RFP allow the City the right to extend the contract for as many as four additional annual periods (until June 30, 2024), if both parties agree and funds are made available for that purpose, and unit prices may be adjusted at the beginning of each additional annual period by an amount not to exceed the latest available Consumer Price Index for All Urban Consumers; and

**WHEREAS**, it is recommended that an on-call contract for traffic signal installations per bid specifications be awarded to ALS of North Carolina, LLC, the highest scoring proposer, in the

estimated annual amount of \$250,000, and the total possible award over five years is the estimated amount of \$1,250,000.

**NOW, THEREFORE, BE IT RESOLVED** by the Mayor and City Council of the City of Winston-Salem, that an on-call contract for traffic signal installations per bid specifications is hereby awarded to ALS of North Carolina, LLC, in the estimated annual amount of \$250,000 with the option to extend for four additional annual periods (until June 30, 2024), if both parties agree and funds are made available for that purpose, giving the contract a potential total value over five years of \$1,250,000, and that the City Manager and City Secretary are hereby authorized to execute the contract on behalf of the City with contract forms to be approved by the City Attorney.

**BE IT FURTHER RESOLVED** that the award of this contract constitutes a preliminary determination as to the qualification of the bidder. The City is not legally bound to perform the contract until the contract is duly executed by the City.

**BE IT FURTHER RESOLVED** that the 2019 LOBS for Pedestrian Safety Projects includes sufficient funds for this contract, with contract extensions based upon future funding availability.