

**EXHIBIT B**

<b>MWBE</b>	
<b>Percent goal met or good faith effort made?</b>	<b>Points</b>
Y	5
N	0
<b>Distance From Winston Salem</b>	
<b>Miles</b>	<b>Points</b>
Within Winston Salem	5
Within North Carolina	3
Outside of North Carolina	0
<b>Qualifications and Experience</b>	
<b>Understanding</b>	<b>Points</b>
Superior	5
Above Average	4
Average	3
Below Average	2
Poor	1
<b>Fee and Payment Confidence</b>	
<b>Response</b>	<b>Points</b>
Exceeds Expectations	5
Above Average	3
Met Minimum RFP Requirements	1
Unresponsive or incomplete	0
<b>Programming and Tournament Abilities</b>	
<b>Response</b>	<b>Points</b>
Exceeds Expectations	5
Above Average	3
Met Minimum RFP Requirements	1
Unresponsive or incomplete	0
<b>Proposed Court Maintenance</b>	
<b>Response</b>	<b>Points</b>
Exceeds Expectations	5
Above Average	3
Met Minimum RFP Requirements	1
Unresponsive or incomplete	0
<b>Quality of Proposal</b>	
<b>Response</b>	<b>Points</b>
Exceeds Expectations	5
Above Average	3
Met Minimum RFP Requirements	1
Unresponsive or incomplete	0

	<b>Weight</b>	<b>Grade</b>	<b>Total Score</b>
MWBE Commitment	20.00	5.00	100.00
Distance from City of Winston-Salem	20.00	5.00	100.00
Qualifications and Experience	20.00	4.08	81.60
Fee and Payment Confidence	10.00	3.58	35.80
Programming and Tournament Abilities	10.00	3.42	34.20
Proposed Court Maintenance	15.00	3.96	59.40
Quality of Proposal	5.00	3.75	18.75
<b>Final Score</b>	<b>Max 500</b>		<b>429.75</b>

<b>Speicher Performance Tennis, LLC</b>			
	<b>Weight</b>	<b>Grade</b>	<b>Total Score</b>
MWBE Commitment	20.00	0.00	0.00
Distance from City of Winston-Salem	20.00	3.00	60.00
Qualifications and Experience	20.00	3.75	75.00
Fee and Payment Confidence	10.00	2.42	24.20
Programming and Tournament Abilities	10.00	2.58	25.80
Proposed Court Maintenance	15.00	2.58	38.70
Quality of Proposal	5.00	2.75	13.75
<b>Final Score</b>	<b>Max 500</b>		<b>237.45</b>

<b>Business</b>	<b>Avg Score</b>	<b>Rank</b>
Flex Tennis, LLC	429.75	1.00
Speicher Performance Tennis, LLC	237.45	2.00