

**RESOLUTION AWARDING PURCHASE ORDERS FOR PUMPER FIRE ENGINES
AND WALK-IN RESCUE VEHICLE**

WHEREAS, the Fire Department budgeted to replace two pumper fire engines and one walk-in rescue truck that have exceeded the minimum replacement criteria; and

WHEREAS, on December 12, 2023, the Houston-Galveston Area Council (H-GAC), a cooperative purchasing group, awarded competitive bid contract #FS12-23 per bid specifications to Atlantic Emergency Solutions, Inc. (Manassas, VA); and

WHEREAS, Atlantic Emergency Solutions, Inc. has offered a quotation for two Pierce Enforcer pumper trucks, meeting bid specifications in the amount of \$1,166,268.00 per truck, plus a one-time order processing charge of \$2,000 per vehicle, for a total cost of \$2,336,536.00; and

WHEREAS, on February 12, 2022, Sourcewell, a cooperative purchasing group, awarded competitive bid contract #113021-SUT per bid specifications to The Sutphen Corporation of Amlin, OH; and

WHEREAS, First Choice Fire and Safety of Chapel Hill, NC, an authorized Sutphen dealer, has offered a Sutphen cab and chassis with SVI walk-in rescue body in the amount of \$1,893,453.30; and

WHEREAS, the department recommends that purchase orders be awarded to Atlantic Emergency Solutions, Inc. for two pumper trucks and to First Choice Fire and Safety for one walk-in rescue truck. This recommendation is in accordance with N.C.G.S. 143-129(e)(3), an exception to formal bidding which authorizes “purchases made through a competitive bidding group purchasing program, which is a formally organized program that offers competitively obtained purchasing products and services at discount prices to two or more public agencies”.

NOW, THEREFORE, BE IT RESOLVED by the Mayor and City Council of the City of Winston-Salem, upon approval by the Finance Committee, that purchase orders are hereby awarded to Atlantic Emergency Solutions, Inc. for two Pierce Enforcer pumper trucks in the

amount of \$2,336,536.00 and to First Choice Fire and Safety for a Sutphen cab and chassis with SVI walk-in rescue body in the amount of \$1,893,453.30. The total cost for the three trucks is \$4,229,989.30.

BE IT FURTHER RESOLVED that award of these purchase orders constitutes a preliminary determination as to the qualifications of the bidders. The co-op contract specifications for #FS12-23 and #113021-SUT, the vendor's quotes, and the City's purchase orders will constitute the contract. The City is not legally bound until the purchase orders are duly executed by the City.

BE IT FURTHER RESOLVED that these purchases are included as part of the FY 2025-26 capital equipment budget and will be financed as cash purchases.