

EXHIBIT B

Project - Fireworks Shows

MWBE Commitment	
Percent goal met or good faith effort made?	Points
Certified M/WBE Compliance-Primary Vendor (1) Submitted their M/WBE certificate in their proposal; OR (2) Will award required portion of the project to a named M/WBE certified subcontractor; OR (3) Has certified they made a good faith effort to comply but were unable to locate a qualified M/WBE	5
Not Qualified Vendors proposal indicated that they do not qualify for the M/WBE certification nor do they comply with the M/WBE subcontract participation requirement.	0

Business Location	
	Points
Within Forsyth County	5
Within North Carolina	3
Outside of North Carolina	0

Price Value	
Rating	Points
Lowest cost compared to other proposals	5
Less than 25% above lowest proposal	4
25% - 50% above lowest proposal	3
50% - 100% above lowest proposal	2
Greater than 100% above lowest proposal	0

Qualifications / Experience	
Response	Points
Superior: Proposer fully addresses all aspects of the criterion. Has significant experience 10+ years, provided 5 or more verifiable references/clients	5
Above Average: Proposer fully addresses all aspects of the criterion. Has considerable experience 6-9 years, provided 3 or more verifiable references/clients	4
Average: Proposer fully addresses all aspects of the criterion, demonstrates only a few minor weaknesses. Has experience 3-5 years, provided 2-3 verifiable references/clients	3
Below Average: Proposer fully addresses all aspects of the criterion, demonstrates only a few minor weaknesses. Has experience 2-3 years, provided 1-2 verifiable references/clients	2
Poor: Proposer does not address any aspects of the criterion. Has less than 2 years of experience	0

Business Name: Munnerlyn Pyrotechnics			
Evaluation Criteria	Weight	Grade	Total
MWBE Commitment	20.00	0.00	0.00
Business Location	20.00	0.00	0.00
Price Value	25.00	4.00	100.00
Qualifications and Experience	35.00	4.00	140.00
Final Score	Max Score = 500		240.00
Business Name: Hale Artificier, Inc.			
Evaluation Criteria	Weight	Grade	Total
MWBE Commitment	20.00	0.00	0.00
Business Location	20.00	0.00	0.00
Price Value	25.00	5.00	125.00
Qualifications and Experience	35.00	5.00	175.00
Final Score	Max Score = 500		300.00

*Although located in NC, Hale Artificier, Inc. failed to submit appropriate verification for location points