

Information Item

Date: January 26, 2018
To: The City Manager
From: Tom Kureczka, Chief Information Officer

Subject: Automated Vehicle Location Services.

Strategic Focus Area: Service Excellence

Strategic Objective: Ensure Service Delivery Efficiency and Effectiveness

Strategic Plan Action Item: No

Key Work Item: No



At its August 21, 2017 meeting City Council approved the renewal of a contract with RMJ Technologies (RMJ) for Automated Vehicle Location (AVL) Services. The original contract with RMJ was executed in 2014. RMJ is a third party reseller of Verizon's Networkfleet global positioning system and cellular air services. The renewal approved in August included a one year extension of the services, and authorization to enter into annual contracts for two additional years subject to approved funding through the annual budget process.

The Verizon services are used to track the location and status of vehicles in our fleet, helping to realize fuel savings, increased security, and improved employee safety and productivity. Staff has the ability to know the location and status of vehicles in real time, providing departments the ability to easily dispatch a crew closest to service location. Staff receives trend analysis reports that help better understand fleet utilization. Staff has the ability to swap devices between vehicles, register new vehicles, remove vehicles from the fleet, and identify non-reporting vehicles.

Verizon has informed staff that it is moving away from its business model of using third party resellers for the sale and provision of these services. Going forward customers will be working directly with Verizon for these services. With this change the City needs to cancel the contract with RMJ and execute a new contract with Verizon. Staff is working with both RMJ and Verizon on this transition to ensure continuity of the services.

In March staff will be presenting a request to Council for the approval of a new contract with Verizon. The elimination of third parties combined with General Services Administration pricing will result in a significant savings for the City. The request in March will provide more details of the new pricing rates.

Note: The Facilities Management and Fleet Director is working on a Key Work Item to produce an AVL Cost/Benefit Analysis Report, with a scheduled June completion date.